

ALEC Chief Economist and VP of the Center for State Fiscal Reform Jonathan Williams joined the Texas Public Policy Foundation for a panel discussion on slowing government growth and spending.

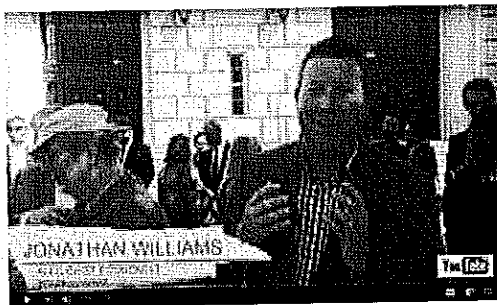
[Watch Video](#)

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### Expert Opinion

## **People Flocking to Low-Tax States Could Swing Future Elections**

Jonathan Williams | Center for State Fiscal Reform | *The Hill*



Americans are voting with their wallets in response to policy decisions and state competitiveness. The new census migration data reveals that millions of people are moving their families, businesses and incomes to states that are more economically competitive.

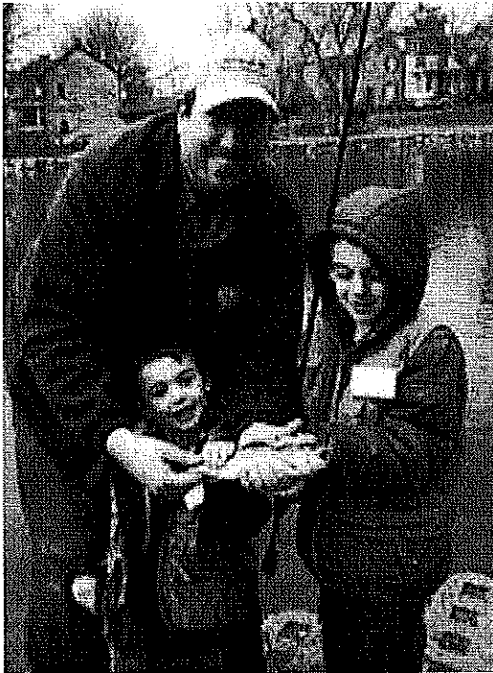
[Read Article](#)

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### **ALEC-FreedomWorks Legislator of the Week**

## **Legislator of the Week and Year**

Representative Seth Grove | PA-196



This week, ALEC and FreedomWorks introduce **Pennsylvania State Representative Seth Grove**. Representative Grove is not only this week's Legislator of the Week, he was also awarded the **2017 Legislator of the Year** at the *ALEC States and Nation Policy Summit* in Nashville, TN due in no small part to being a champion for fiscal restraint in Pennsylvania.

Representative Grove works with his fellow legislators on the Pennsylvania Taxpayers' Caucus and at ALEC to bring sound fiscal policy, as well as "big ideas and big changes" to his state.

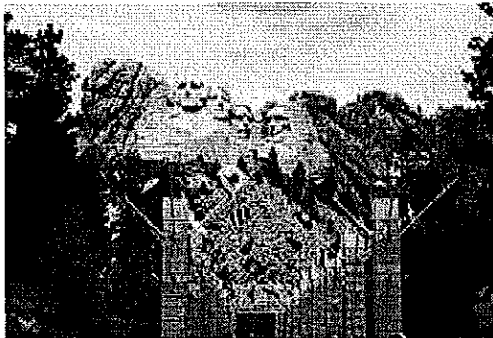
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## Legislator Voices

### South Dakotans Are Losing Economic Freedoms

SD Representative Taffy Howard | *The Argus Leader*



South Dakota's economy is reacting to the growth in government and in a negative way. Its citizens are the best economic engine this state will ever have. Its citizens will grow this state more than any government program ever will and it is time government recognizes that and allow our citizens the economic freedom to drive this state forward.

[Read Article](#)

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## State of the State Response: MI

## **A Comeback Story**

Christine Smith | Center for State Fiscal Reform



Fortune is changing in the state of Michigan following decades of extreme economic adversity, from the rapid downturn in the auto industry to the downward population spiral in Detroit. Governor Rick Snyder delivered his last State of the State address in an optimistic tone, emphasizing how several substantive policy changes embraced by the governor have sparked dramatic economic improvement in the state.

[Read Article](#)

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## **State of the State Response: KY**

### **Governor Bevin Commits to Tax and Pension Reform**

Christine Smith | Center for State Fiscal Reform



The governor stressed the need to “get the state’s financial house in order” by thinking strategically about what government dollars should and should not be funding with a laser- sharp focus on “PIE” (protection, infrastructure, and education). Pension reform was another major component of Bevin’s address, declaring that “this year they will be funded in their entirety for the first time in the history of the Commonwealth of Kentucky.”

[Read Article](#)

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## **Online Sales Tax**

### **Don’t Let States Put Their Sales Tax on Delaware Businesses**

Jonathan Williams | Center for State Fiscal Reform | *Delaware Online*



In an effort to boost revenue, some state policymakers in other states are looking to reach outside of their borders and force Delaware-based businesses to serve as their tax collectors. This would apply to Delaware businesses that simply sell products to out-of-state residents over the Internet. This should be concerning news to every resident and business owner – especially in no-sales-tax states.

[Read Article](#)

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## The Williams Report

### **Williams Report February Update**

Bob Williams | Senior Scholar, Center for State Fiscal Reform



ALEC tax scholar Bob Williams highlights important articles dealing with the budget and pensions in the states, covering January and the early part of February.

[Read Article](#)



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**From:** Joel Griffith  
**Sent:** Wednesday, February 21, 2018 3:49 PM  
**To:** William Reineke  
**Subject:** STFS 65 Day Notice

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### **Tax and Fiscal Policy Task Force 65-Day Notice**

Thank you for being a member of the Task Force on Tax and Fiscal Policy! I am writing to inform you of some upcoming deadlines for the ALEC Spring Task Force Summit in Grand Rapids, Michigan on April 27, 2018.

At our Task Force Meeting we are excited to discuss ongoing pension reform efforts, attempts to use federal funds for pension plan bailouts, dangers of ideologically-driven pension plan management, federal income tax conformity following federal tax reform, how states are responding to the capping of the state and local tax deduction, alternatives to transportation tax increases, property tax reform, and the ALEC response to efforts to overturn *Quill* (remote sales taxation). We also will provide a special presentation on the new ranking in the not-yet-released 11<sup>th</sup> Edition *Rich States, Poor States* and on the forthcoming release of a new Center for State Fiscal Reform report on other post-employment benefits (OPEB). In addition to previously existing subcommittees, the Government Transparency and Accountability Subcommittee will convene for the first time.

See below for some important dates related to our meeting:

- **March 13, 2018** – 45-Day Policy Submission Deadline. If you would like to introduce new model policy please send me the draft language by that deadline.
- **March 28, 2018** – 30-Day Notice Published. This will contain a draft of the Task Force Meeting Agendas and model policies scheduled for consideration and review at the Task Force Meeting.
- **April 6, 2018** – Early Bird Registration and Housing Deadline
- **April 27, 2018**– Task Force Meeting

To vote on these model policies and engage in the important policy discussions,

[register for the ALEC Spring Task Force Summit here!](#)

Feel free to reach out to me for any questions, and I look forward to seeing you in Grand Rapids!

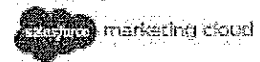
Regards,

Joel T. Griffith, Esq.  
Director, Center for State Fiscal Reform

This email was sent to: **[william.reineke@drivereneke.com](mailto:william.reineke@drivereneke.com)**

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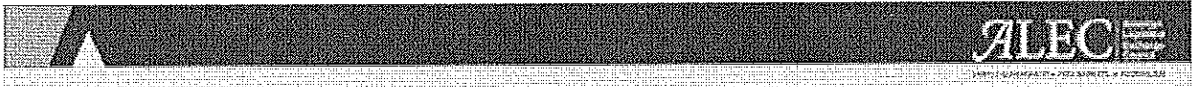


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**From:** American Legislative Exchange Council  
**Sent:** Thursday, February 22, 2018 12:14 PM  
**To:** William Reineke  
**Subject:** ALEC Digital Exchange: 2/22/2018

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**ALEC Digital Exchange: February 22, 2018**



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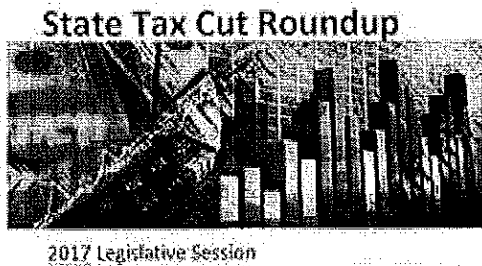


Twitter

#### New Publication

### **ALEC Releases *State Tax Cut Roundup* for 2017 Legislative Session**

Center for State Fiscal Reform



The Center for State Fiscal Reform released the 2017 edition of the *State Tax Cut Roundup*. The report details the efforts of the nine qualifying states that enacted pro-growth tax and budget reform during the 2017 legislative session.

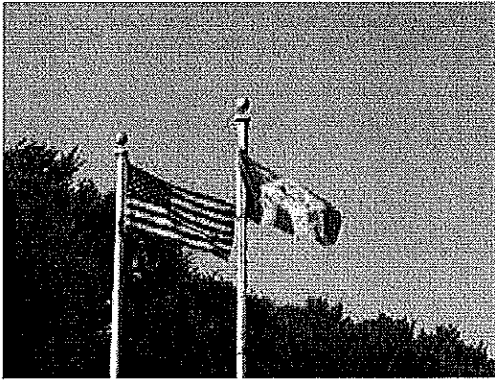
[Read Report](#)

#### Online Sales Tax

### **Don't Let States Put Their Sales Tax on Delaware Businesses**

Jonathan Williams | Center for State Fiscal Reform | *Delaware Online*





In an effort to boost revenue, some state policymakers in other states are looking to reach outside of their borders and force Delaware-based businesses to serve as their tax collectors. This would apply to Delaware businesses that simply sell products to out-of-state residents over the Internet. This should be concerning news to every resident and business owner – especially in no-sales-tax states.

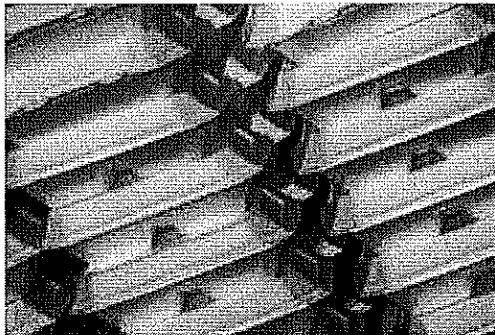
[Read Article](#)

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## Environment and Innovation

### **Bad Container Policies Make Takeout, Shopping More Expensive**

Grant Kidwell | Energy, Environment and Agriculture



Whether it be a plastic bag, styrofoam container, or a cardboard pizza box, having a simple, inexpensive, lightweight container to carry meals in is what makes takeout possible. These are also essential for transporting groceries or any of the other items people buy. Taxes or fees on auxiliary containers, as well as outright bans, are regressive and impact lower-income households the most.

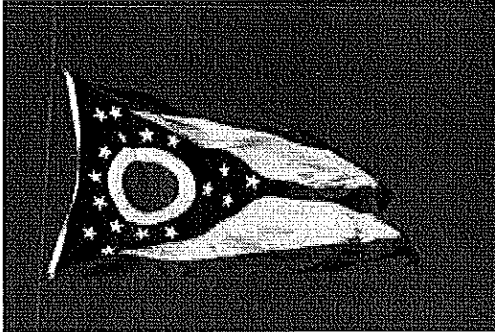
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## State of the State Analysis

### **State of the State: Center for State Fiscal Reform Analyzes Ohio and Oregon**

Joel Griffith and Elliot Young | Center for State Fiscal Reform



The Center for State Fiscal Reform continues its in-depth analyses of State of the State addresses from across the nation. The center is focused on highlighting both strong and weak tax policies outlined in the speeches, and their effects on the specific states. New this week are the analyses of [Ohio](#) and [Oregon](#). To see all the responses so far, follow the link below.

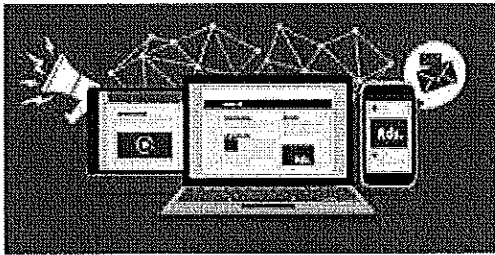
[View Articles](#)

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## Communication and Technology

### **Private Sector Spurring Tech Companies to Change Advertising Practices**

Jonathon Hauenschild | Communication and Technology



Technology companies will respond in more immediate fashion to the prospective loss of revenue than to the threat of government action. In other words, the private sector is far more effective at driving change than federal or state governments.

[Read Article](#)

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## ALEC-FreedomWorks Legislator of the Week

### **Turning West Virginia Around**

Senator Patricia Rucker | WV-16



This week, ALEC and FreedomWorks introduce **West Virginia State Senator Patricia Rucker**. Senator Rucker is a first-generation Venezuelan-American and outspoken proponent of limited government policies. Rucker believes that the state government is "too big with excessive and burdensome regulation. We need to scale it back to a more reasonable size to allow our economy to grow."

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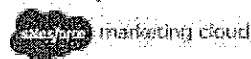


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**From:** Eric.Leach@ohiohouse.gov  
**Sent:** Thursday, February 22, 2018 5:06 PM  
**To:** Bill.Reineke@ohiohouse.gov  
**CC:** William Reineke  
**Subject:** FW: HB 512 - Proponent Testimony

Please see below email from JobsOhio – you should reach out to them, I think they would be good for next week.

**Eric Leach**  
**Senior Legislative Aide**  
**Office of Representative Bill Reineke**  
**Assistant Majority Whip**  
**88<sup>th</sup> District | Ohio House of Representatives**  
614-466-1374  
[eric.leach@ohiohouse.gov](mailto:eric.leach@ohiohouse.gov)  
77 South High Street, 14<sup>th</sup> Floor  
Columbus, OH 43215

---

**From:** Tyler Yapple [mailto:[yapple@jobs-ohio.com](mailto:yapple@jobs-ohio.com)]  
**Sent:** Thursday, February 22, 2018 1:06 PM  
**To:** Leach, Eric <[Eric.Leach@ohiohouse.gov](mailto:Eric.Leach@ohiohouse.gov)>  
**Cc:** Nick D'Angelo <[dangelo@jobs-ohio.com](mailto:dangelo@jobs-ohio.com)>  
**Subject:** Re: HB 512 - Proponent Testimony

Hey Eric,

Here are some additional organizations with a focus on workforce development. They include the National Skills Coalition, the Workforce Data Quality Center, and the Ohio Workforce Coalition.



Jessie Leslie [jessiehl@nationalskillcoalition.org](mailto:jessiehl@nationalskillcoalition.org)  
National Network Director

As National Network Director, Jessie oversees the entirety of NSC's federal field operation, with a particular focus on extending NSC's network to new states and districts essential to

the Coalition's advocacy agenda. She manages Business Leaders United (BLU) for Workforce Partnerships, which provides a common platform from which diverse business leaders jointly communicate to policymakers and the press about industry-based workforce strategies that could serve as state and national policy models. She also works with other national organizations to better coordinate grassroots mobilization efforts, so as to diversify the base of local stakeholders weighing in on skills policy issues. Jessie joined National Skills Coalition in 2004.

Prior to joining National Skills Coalition, Jessie was Manager of Strategic Resources and Public Policy for the United Way of Greater Cincinnati, where she built a statewide advocacy network and served as lead policy advocate within Kentucky, in addition to supporting ongoing policy efforts within Ohio. She was previously Deputy Director of Kids Voting Southwest Ohio. Jessie holds a bachelor's degree in psychology from the University of Cincinnati. She is based in Cincinnati, OH and Washington, D.C.



**Bryan Wilson**

[Bryanw@workforcedgc.org](mailto:Bryanw@workforcedgc.org)

is the Director of WDQC, a project of National Skills Coalition (NSC). Previously, Bryan was State Policy Director for NSC, leading efforts to assist state-based coalitions and policymakers in the development of specific policy proposals. Through the State Workforce and Education Alignment Project (SWEAP), he helped states develop data tools to inform workforce policy. Bryan joined NSC in 2013. For much of his career, Bryan was the deputy director of Washington state's Workforce Training and Education Coordinating Board, which oversees both the state's workforce development and career and technical education programs at the secondary and postsecondary levels. He also held policy posts in the Washington state governor's office and in the state House of Representatives. Bryan holds a doctorate degree from Rutgers University, a masters from the University of Oregon, and a bachelor's degree from the University of Michigan

Kerri Karte,

Oversees the Ohio Workforce Coalition made up of a number of workforce interested parties in Ohio and is with WSOS Community Action Agency in Fremont, Ohio  
[klkarte@wsos.org](mailto:klkarte@wsos.org)

Tyler

614.309.2453

---

**From:** "Eric.Leach@ohiohouse.gov" <Eric.Leach@ohiohouse.gov>

**Date:** Wednesday, February 21, 2018 at 6:28 PM

**To:** Tyler Yaple <yaple@jobs-ohio.com>

**Cc:** Nick D'Angelo <dangelo@jobs-ohio.com>

**Subject:** HB 512 - Proponent Testimony

Hi Gents,

Tyler – per our phone conversation, the below are a list of possible proponents we have thought of. I ~~try~~ indicate whether or not they've been contacted / are supporting / testifying. If Cheryl has any relationships with these folks, a second touch is always appreciated to lock them down.

The below are groups/people we've currently made contact with:

**Groups that we could use help with:**

Columbus Chamber of Commerce – still reviewing and Reineke has made contact - a second touch would be helpful

OH Chamber of Commerce – still reviewing and Reineke has made contact – a second touch would be helpful

NFIB – still reviewing and Reineke has made contact – a second touch would be helpful

OH Manufacturing Association – Reineke has spoken with them but a second touch would be helpful

**Others:**

Governor Taft – Supportive and will testify

Director Burgess – Supportive and may testify

Cheryl Carrier [Ford] – Reineke has attempted to make contact

Fordham Institute – Supportive but their main person will be out of town on Tuesday

ESC Association – Reineke has attempted to make contact

Handful of other education organization

Do you have any other people/groups that you think we should reach out to?

Thanks,

**Eric Leach**

**Senior Legislative Aide**

**Office of Representative Bill Reineke**

**Assistant Majority Whip**

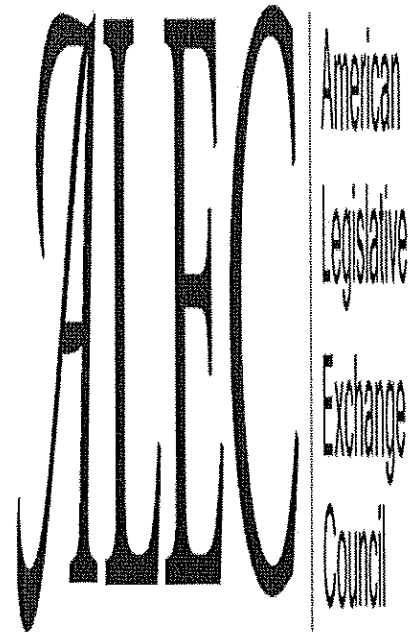
**88<sup>th</sup> District | Ohio House of Representatives**

**614-466-1374**

[eric.leach@ohiohouse.gov](mailto:eric.leach@ohiohouse.gov)  
77 South High Street, 14<sup>th</sup> Floor  
Columbus, OH 43215

**From:** Courtney Cook  
**Sent:** Friday, February 23, 2018 10:30 AM  
**To:** William Reineke  
**Subject:** ALEC - Policy Spotlight for Spring Meeting

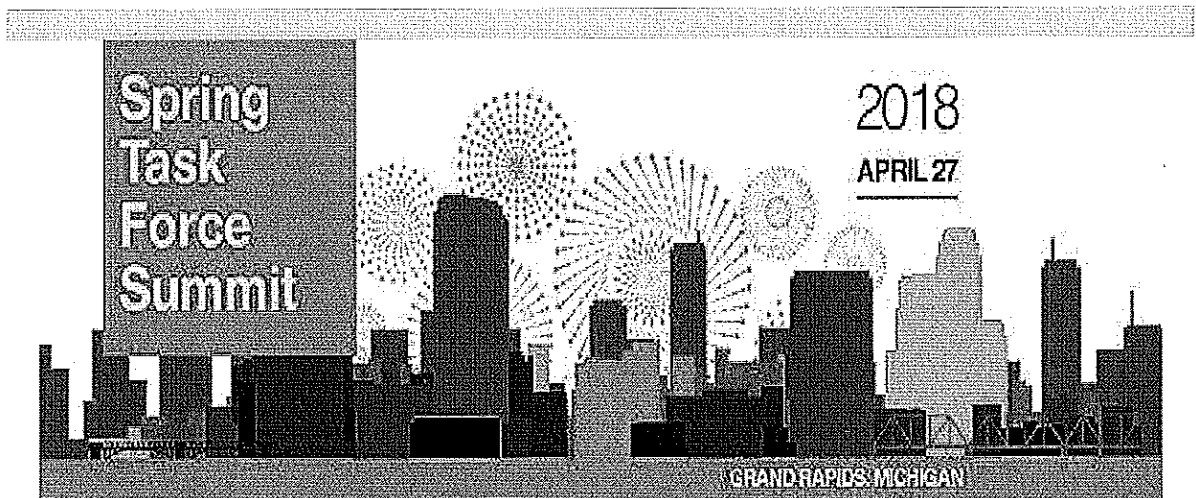
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## **Policy Spotlight: Civil Justice Task Force**

The Task Force on Civil Justice is teaming up with the Commerce, Insurance and Economic Development Task Force to host a subcommittee to create a state model Administrative Procedures Act that would discourage over-regulation and provide some legislative oversight in the executive rule-making process.

Following the Subcommittee meeting, we are arranging for an engaging working lunch followed by a Task Force Agenda ripe with topics of interest to civil justice advocates, from liability considerations for autonomous vehicles to liability for drug innovators when courts place responsibility on them for generic drugs they never manufactured. Plan to join us on Friday morning, April 27th!

## **Have you registered for the ALEC 2018 Spring Task Force Summit?**

**When:** April 27, 2018

**Where:** The Amway Grand Plaza  
Grand Rapids, MI

**Early Bird Deadline:** April 6, 2018

>> REGISTER NOW



**Make your reservation today at the Amway Grand Plaza**

While in Grand Rapids, discover the historic charm of the Amway Grand Plaza.

Book now through **April 6, 2018\*** at the ALEC rate of **\$179 per night.**

*\*based on availability*

**Book Now**



### **Agenda at a Glance**

**Thursday, April 26**

9:00 PM - 11:00 PM: Late Night  
Reception

**Friday, April 27**

8:00 AM - 11:00 AM: Task Force  
Subcommittees

**Members - Dates to Remember:**

- **March 13, 2018** – 45-Day Policy Submission Deadline to introduce new model policy
- **March 28, 2018** – 30-Day Notice Published- A draft of the Task Force Meeting Agendas and model policies scheduled for consideration and review at the Task Force Meeting
- **April 6, 2018** – Early Bird Registration and Housing Deadline
- **April 27, 2018**– Spring Task Force Summit in Grand Rapids, MI

11:00 AM - 11:50 AM: Workshop

12:00 PM - 1:30 PM: Luncheons

2:00 PM - 5:00 PM: Task Force Meetings

5:00 PM - 6:00 PM: Michigan Welcome Reception

\*Agenda is subject to change

## Agenda

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**Questions?** Contact us at [meetings@alec.org](mailto:meetings@alec.org)

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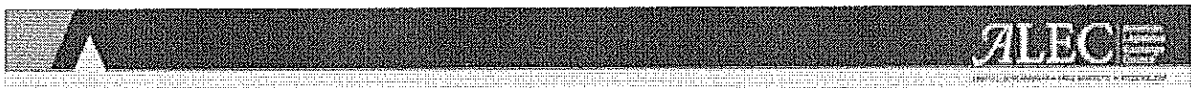
Courtney Cook  
ALEC

2900 Crystal Drive, 6th Floor  
Arlington, VA 22202



**From:** American Legislative Exchange Council  
**Sent:** Tuesday, February 27, 2018 4:59 PM  
**To:** William Reineke  
**Subject:** Center Correspondence: Center to Restore the Balance of Government - 02/27/18

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**Center to Restore the Balance of Government**  
February 27, 2018



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#### Chairman's Corner

### **A Message from Iowa House Speaker and Chair of the ALEC Center to Restore the Balance of Government Linda Upmeyer**

Federalism is the linchpin of America's system of governance. It is woven so seamlessly into the fabric of our nation that it escapes notice until the delicate balance between local, state and national governance is disrupted. In spite of its impact on almost every aspect of our lives, federalism is often treated as a lofty concept, rather than a common sense system that employs the simple logic that real solutions are found in the fifty laboratories of democracy, not one-size fits all federal government policies that disregard regional differences and local community needs.

When I launched the ALEC Center to Restore the Balance of Government, I pledged that the Center would provide practical tools to state lawmakers to strengthen federalism within their states and to recognize federal encroachment into areas better left to state control. To further that goal, the Center Newsletter will launch a new series called the ***Chairman's Corner***, which will be a regular segment authored by a state lawmaker highlighting a specific state sovereignty topic taking place in the legislator's state. Exposing the real world challenges that state lawmakers face every day will provide pragmatic best practices for some of our legislator readers and will help to make federalism come alive for the non-legislators in the Newsletter's audience who do not live them every day. The first topic in the series is **"Health Care and the Individual Insurance Market"**

#### International Democracy

### **Taiwan Offers a Glimmer of Hope for Democracy**

Karla Jones | Federalism and International Relations Task Force



After many decades of forward progress, rule of law and democratic norms are in a global free fall. Countries that were once solid members of the democratic community such as Turkey, Venezuela, Poland and the Philippines have slid toward authoritarian rule imposing media restrictions, weakening their judiciaries and even dissolving legislative chambers.

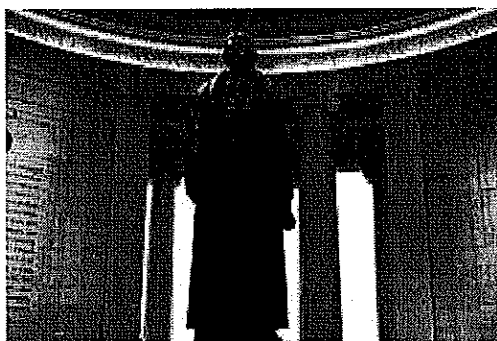
Against this bleak backdrop, Taiwan's tenacious grasp on freedom despite challenges from its cross-strait neighbor is remarkable and emblematic of this island democracy's power and appeal. **Read more about this democratic success story.**

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## Focus on Federalism

### **2018: The Year of the States**

Karla Jones | Federalism and International Relations Task Force



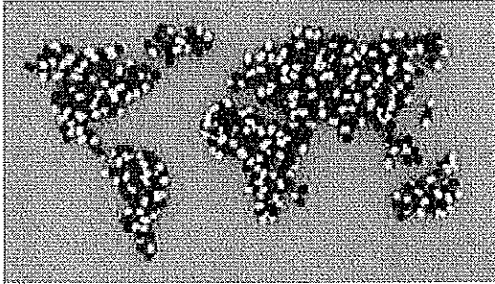
Conventional wisdom holds that 2018 is the "Year of the Woman." There is no doubt that women have and will continue to figure prominently this year, however I predict that we will also look back on 2018 as **the year of the states.**

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## Intellectual Property Update

### **The Global Innovation Policy Center Releases the Sixth Edition of the *International IP Index***

Karla Jones | Federalism and International Relations Task Force



Enshrined in the U.S. Constitution, intellectual property rights are part of America's constitutional heritage. Millions of American jobs owe their existence to the innovation economy and IP-intensive industries tend to offer higher wages than other industries. With globalization, strong domestic IP rights protections are no longer sufficient – America's economic partners also need to uphold similarly robust IP protection and enforcement standards. The U.S. Chamber of Commerce's *International Intellectual Property Index* is an invaluable contribution because it tracks global adherence to IP norms and articulates the economic benefits enjoyed by countries that enforce strong IP protections. Read more [here](#).

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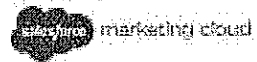


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**From:** Eric.Leach@ohiohouse.gov  
**Sent:** Wednesday, February 28, 2018 6:39 PM  
**To:** Bill.Reineke@ohiohouse.gov  
**CC:** William Reineke; David Zak  
**Subject:** FW: Press Conference - Current Status

This is the draft press release. I'll think on a quote unless you already know what you want to say?

**Eric Leach**  
**Senior Legislative Aide**  
**Office of Representative Bill Reineke**  
**Assistant Majority Whip**  
**88<sup>th</sup> District | Ohio House of Representatives**  
614-466-1374  
[eric.leach@ohiohouse.gov](mailto:eric.leach@ohiohouse.gov)  
77 South High Street, 14<sup>th</sup> Floor  
Columbus, OH 43215

**From:** Miller, Brad  
**Sent:** Wednesday, February 28, 2018 6:12 PM  
**To:** Leach, Eric <Eric.Leach@ohiohouse.gov>; Best, Carolyn <Carolyn.Best@ohiohouse.gov>  
**Subject:** RE: Press Conference - Current Status

Eric – here's a PR draft:



**OHIO HOUSE OF REPRESENTATIVES**  
*Majority Communications Department*

**For Immediate Release:**  
March 1, 2018

## **Rep. Reineke Announces Introduction of State Capital Budget**

*Capital appropriations bill includes nearly \$2 million for projects in Sandusky and Seneca counties*



COLUMBUS—State Representative Bill Reineke (R-Tiffin) has announced the introduction of the state's Capital Budget, which invests \$2.62 billion statewide, including more than \$1.9 million in funding for projects in Sandusky and Seneca counties.

The legislature generally approves a capital budget every two years with the goal of funding needed improvements to public services and facilities across the state, including schools, roads and bridges, waterways and parks. The companion bills introduced in both the Ohio House (HB 529) and Ohio Senate (SB 266) also increase the capital investment in mental health and addiction services facilities.

Rep. Reineke worked with local government and community leaders in Sandusky and Seneca counties to understand their needs and priorities.

Local projects include:

#### Sandusky County

- \$1 million for the Ohio Partnership for Water, Industrial and Cyber Security
- \$300,000 for Chudinski Johannsen Conservancy Park
- \$123,000 for the Upland Reservoir Trail
- \$78,000 for the Sandusky River Sand Dock
- \$50,000 for the Northwest Ohio Community Technology Learning Center
- \$25,000 for the North Coast Inland Trail Hub

#### Seneca County

- \$300,000 for the Tiffin Recreation, Arts and Learning Park
- \$50,000 for the Tiffin History Museum
- \$50,000 for the Roger Young & Biggs Kettner Parks Tennis Courts

QUOTE, Reineke said.

Statewide, the capital budget invests \$600 million in school construction, including repairs, renovations and maintenance, as well as \$483 million for projects supporting Ohio's 37 public colleges and universities.

It also features \$514 million to repair roads, bridges, water-supply systems and storm sewers. This includes \$100 million to support the Clean Ohio program, which funds the preservation of green space, farmland, open spaces and expanded recreational opportunities.

Among other funding contained in the legislation is nearly \$222 million for critical health and human services funding for youth services, developmental disabilities, mental health, addiction treatment and women's health initiatives.

House Bill 529 and Senate Bill 266 will be vetted in each chamber's respective Finance committees beginning this week.

For more information, visit <http://www.obm.ohio.gov/budget/capital/>.

-30-

*For more information, please contact Representative Reineke's office at (614) 466-1374 or [Rep88@ohiohouse.gov](mailto:Rep88@ohiohouse.gov).*

---

**From:** Leach, Eric  
**Sent:** Wednesday, February 28, 2018 2:54 PM  
**To:** Best, Carolyn <[Carolyn.Best@ohiohouse.gov](mailto:Carolyn.Best@ohiohouse.gov)>  
**Cc:** Miller, Brad <[Brad.Miller@ohiohouse.gov](mailto:Brad.Miller@ohiohouse.gov)>  
**Subject:** Fwd: Press Conference - Current Status

Hey Carolyn & Brad,

Rep. Reineke is having a press conference tomorrow AM regarding the capital budget. Local press has already found some of the details of the budget & he wants to get ahead to maximize effect.

Could we get a press release drafted announcing the capital budget / some of the things related to the District.

He also requested a quote from the Speaker because he toured the university & heard about the program we were establishing.

Let me know if you need anything from me? I know it's late notice. We could do press release tomorrow if it's not possible today.

Thanks,  
Eric

Sent from my iPhone

Begin forwarded message:

**From:** David Zak <[zak@senecacounty.org](mailto:zak@senecacounty.org)>  
**Date:** February 28, 2018 at 1:44:26 PM EST  
**To:** Bill Reineke <[william.reineke@drivereineke.com](mailto:william.reineke@drivereineke.com)>, [Eric.Leach@ohiohouse.gov](mailto:Eric.Leach@ohiohouse.gov)  
**Cc:** Katie Lang <[lang@senecacounty.org](mailto:lang@senecacounty.org)>  
**Subject:** Press Conference - Current Status

Bill and Eric:

Here is an update on the status of the event:

- Venue has been secured. Neeley Center at Terra State. 9 am.
- Room will be set for up to 30.
- Coffee, juice, fruit, real plates and forks.
- Aaron Montz, Lil Schumacher, Rob Huntington, Jerry Webster, Beth Hannam, Tonia Hoffert, Andrew Kalnow have confirmed so far. Beth is reaching out to the Sandusky County Commissioners. I have reached out to all three Seneca County Commissioners. Holly Stacy is on vacation. I have not yet heard for. I expect Jan and/or Gary Dundore also to potentially attend.
- I am intending to invite all of Tiffin City Council.
- I did not reach out to Danny Sanchez. Beth was asking about him as well. I said Bill was reaching out directly. Let me know if we should follow-up with any details.
- My team and I will be there (me, Bryce, Katie), Amy.
- Agenda - Jerry Webster will welcome the crowd and introduce Bill. Bill will then deliver comments.

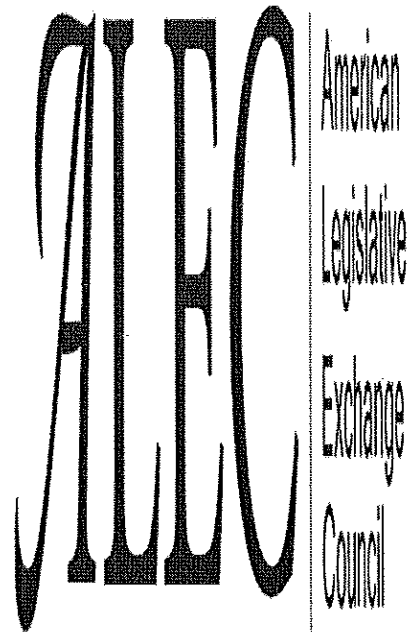
David

David R. Zak  
President & CEO  
Seneca Industrial & Economic Development Corp.  
19 W. Market St., Suite C, Tiffin, OH 44883  
(c) 419.912.1150 | (o) 419.447.3831  
[www.senecasuccess.com](http://www.senecasuccess.com)

Tiffin and Seneca County are in the top 10% for economic development and nationally ranked for the fifth year in a row.

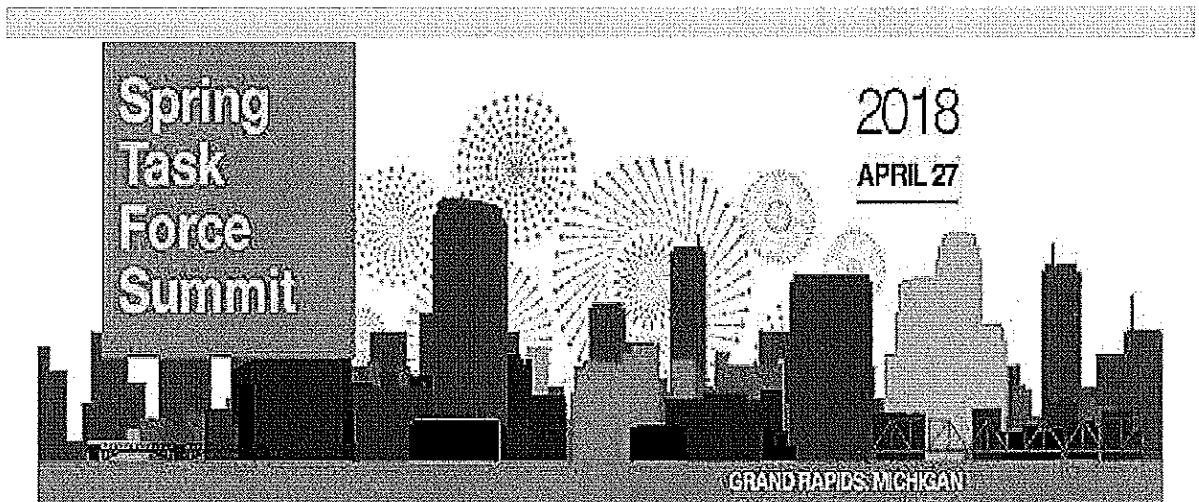
**From:** Courtney Cook  
**Sent:** Wednesday, February 28, 2018 8:13 PM  
**To:** William Reineke  
**Subject:** ALEC - You do not want to miss this!

---



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---



## **Have you registered for the ALEC 2018 Spring Task Force Summit?**

**When:** April 27, 2018

**Where:** The Amway Grand Plaza  
Grand Rapids, MI

**Early Bird Deadline:** April 6, 2018



## **Are you an ALEC Legislative Member?**

Take advantage of our reimbursement program to help offset the cost of your attendance to the Spring Task Force Summit. One of the benefits of being an ALEC member is the opportunity to be reimbursed for your registration, hotel and travel expenses to our conferences. Reimbursement varies by state and by meeting.

For more information on how to apply or to contribute to the State Reimbursement program please contact Wes Fisher at [wfisher@alec.org](mailto:wfisher@alec.org) or (571) 482-5015.

## Policy Spotlight: Criminal Justice Task Force



Did you catch the Facebook Live with ALEC Criminal Justice Task Force Director, Ronnie Lampard, highlighting the new state factor on overcriminalization and mens rea reform?

While the Criminal Justice Task Force agenda is still being finalized for the Spring Task Force Summit, a few of the topics to be discussed include new information about **criminal justice data** and **prisoner reentry**. Links to an initial agenda and any proposed model policies, resolutions, or statements of principles under consideration will be sent to Task Force members in advance of the meeting.

We are looking forward to seeing you in Grand Rapids, MI at the Spring Task Force Summit! Mark your calendar for **March 13** as it is the deadline to submit any proposed model policy, resolution or statement of principles be considered at the Spring Task Force Summit.

Full Conference Agenda



**Make your reservation today at the Amway  
Grand Plaza**

Book now through **April 6, 2018\*** at the ALEC rate of **\$179  
per night.**

*\*based on availability*

**Book Now**

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**Questions?** Contact us at [meetings@alec.org](mailto:meetings@alec.org)

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Courtney Cook  
ALEC

2900 Crystal Drive, 6th Floor  
Arlington, VA 22202

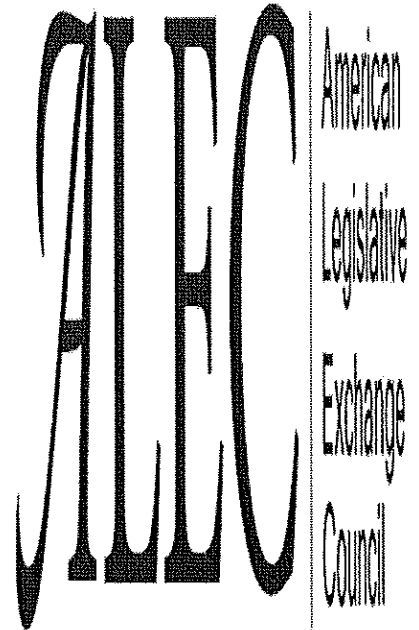
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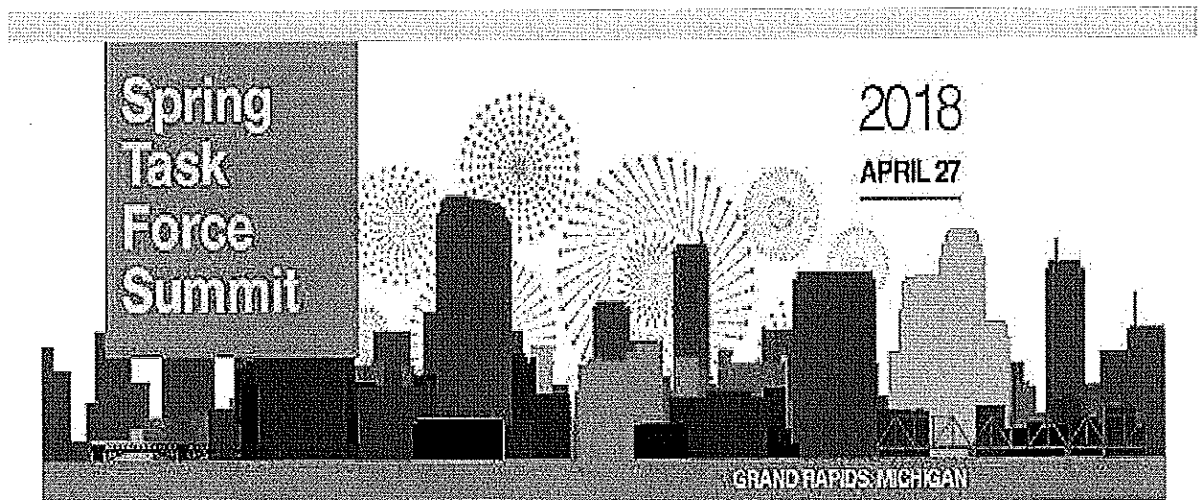
**From:** Courtney Cook  
**Sent:** Wednesday, March 7, 2018 10:41 AM  
**To:** William Reineke  
**Subject:** Discussing Internet Tax at STFS!

---



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## **Internet Tax Workshop: Addressing Potential New Burdens on Interstate Commerce and Economic Growth**

Some state policymakers are attempting to resolve their overspending problems by forcing non-resident online retailers located outside of their jurisdiction to ask as tax collection agents for their state. This misguided bid utterly violates the constitutional principles that spur innovation, entrepreneurship, and commerce! ALEC, guided by its principles, members and model policy, opposes this and similar actions. Find out more and provide your insights at the **Internet Tax Workshop: Addressing Potential New Burdens on Interstate Commerce and Economic Growth** on Friday, April 27, 2018 at 11:00 AM.

Join us in Grand Rapids, MI at the Spring Task Force Summit as the task force continues discussions on issues that are effecting your state!

Remember, **March 13**, just a short week away, is the deadline to submit any proposed model policy, resolution or statement of principles to be considered at the Spring Task Force Summit.



---

## **ALEC Legislative Members**

### **Take Advantage of ALEC CARE Training**

Want to know what some ALEC Legislative members consider one of the most valuable benefits of membership? Come see a constituent relationship management system that will transform the way you interact with your constituents. Better yet, it's free as a member benefit.

ALEC will host demonstrations Thursday, April 26 and Friday, April 27 at the Spring Task Force Summit.

RSVP to Ashley Varner

[Full Conference Agenda](#)

## Have you registered for the ALEC 2018 Spring Task Force Summit?

**When:** April 27, 2018

**Where:** The Amway Grand Plaza  
Grand Rapids, MI

**Early Bird Deadline:** April 6, 2018



**Make your reservation today at the Amway  
Grand Plaza**



Book now through **April 6, 2018\*** at the ALEC rate of **\$179 per night.**

*\*based on availability*

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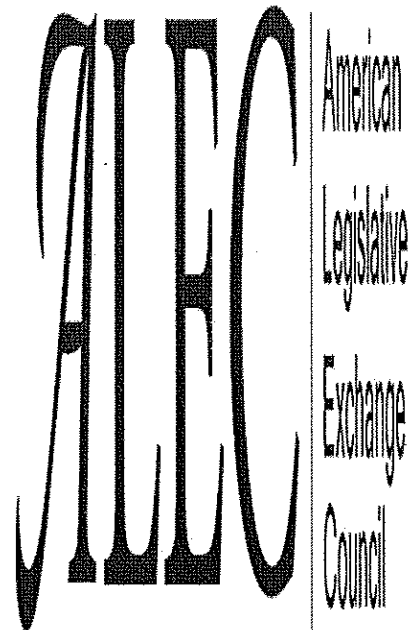
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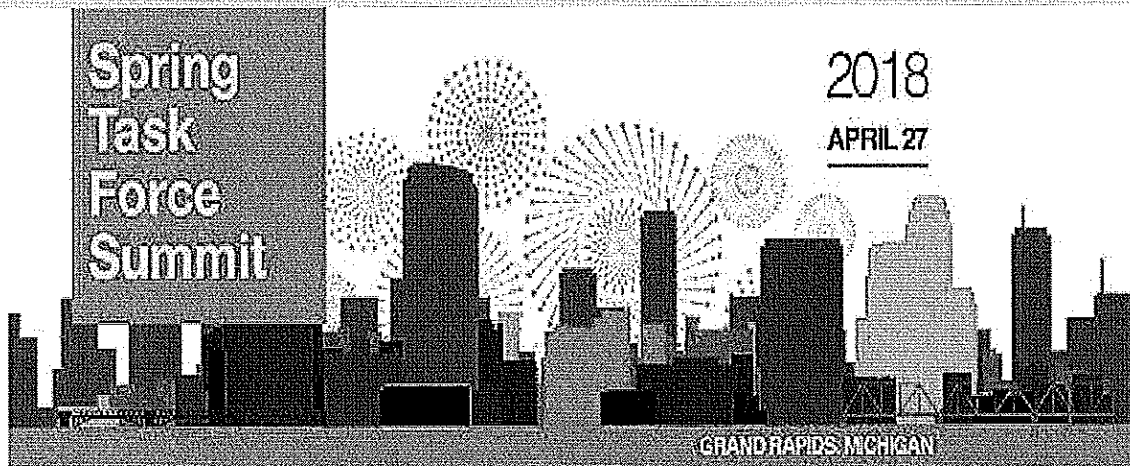
Courtney Cook  
ALEC  
2900 Crystal Drive, 6th Floor  
Arlington, VA 22202

**"iContact"**  
**TRY IT FOR FREE >**

**From:** Courtney Cook  
**Sent:** Wednesday, March 14, 2018 11:22 AM  
**To:** William Reineke  
**Subject:** Did you hear?



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## **Policy Spotlight: Commerce, Insurance and Economic Development**

The Task Force on Commerce, Insurance and Economic Development is excited to bring in new speakers and topics for the **Spring Task Force Summit**. Topics include presentations on Paid Leave by the Independent Women's Forum, Union Dues Skimming and Universal Basic Income. Autonomous vehicles are gaining interest and as a result we will hold a working group in Grand Rapids. Lastly, we are forming a joint subcommittee with the Civil Justice Task Force to review a model policy regarding administrative law. See below for some important dates related to our meeting:

- **March 28, 2018** – 30-Day Notice Published. This will contain a draft of the Task Force Meeting Agendas and model policies scheduled for consideration and review at the Task Force Meeting.
- **April 6, 2018** – Early Bird Registration and Housing Deadline
- **April 27, 2018** – Task Force Meeting

We hope you can join us at the **Spring Task Force Summit!**



As state legislators, we oppose the attempts to maintain consolidated treatment subjecting Congress's essential authority to provide suitable treatment for discriminating individuals and locations. As a result, numerous laws passed throughout the nation, such as a national anti-discrimination statute, have been made more difficult to implement. The federal government is attempting to resolve the existing problem by passing a law that would force states to conform to its measures. This proposed bill to resolve the existing problem may reduce the existing problem for people but provide a heavy burden for lawmakers, attorneys, and small businesses.

looking for a stable and consistent environment, companies may be willing to make sacrifices of 10-15% shorter production times as a way to avoid a highly discriminatory competitive environment that would not be in their best interest, which only require collection of tax for the jurisdiction in which they are physically based. The companies could benefit particularly from an equality between and small states that are dependent on the interest to reach their objectives. The small state government creates a

Be sure to attend the **Internet Tax Workshop: Addressing Potential New Burdens on Interstate Commerce and Economic Growth** at the **Spring Task Force Summit** to continue the discussion on this hot topic.

### Read the Letter



## Full Conference Agenda

= A

### Have you registered for the ALEC 2018 Spring Task Force Summit?

**When:** April 27, 2018

**Where:** The Amway Grand Plaza  
Grand Rapids, MI

**Early Bird Deadline:** April 6, 2018

>> REGISTER NOW



**Make your reservation today at the Amway Grand Plaza**

Book now through **April 6, 2018\*** at the ALEC rate of **\$179 per night.**

*\*based on availability*

**Book Now**

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ALEC  
2900 Crystal Drive, 6th Floor  
Arlington, VA 22202

**"iContact"**  
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**From:** Sandy Hallett  
**Sent:** Thursday, March 22, 2018 11:54 AM  
**To:** Rep88@ohiohouse.gov; William Reineke  
**CC:** shallett@ncoesc.org  
**Subject:** Fwd: Action Alert: Wandering Legislation Needs Your Support  
**Attachments:** Attach0.html

Hi Bill,

I'm attaching legislation that is near and dear to my heart. I know you are acquainted with me as Karen Klepper and Kim Orwig's friend. Your daughter too, but what you may not know is I have a 17 year old son who is non verbal and has autism. He attends the Seneca County Opportunity School. I educate and publicly speak on autism. I wrote 2 books. My passion is the education of wandering and eloping. Too many of these individuals wander off and drown. I have a fence around my house on 231. I have lost Ryan 4 times in my life. Twice at Karen Klepper's. He walked out her back yard in the winter and was on the pool cover when Monica saw him out the window. I have a security system. I'm on the Board if DD. I helped to advertise Project lifesaver in Seneca County. Ryan wears a medical alert bracelet since he cannot speak. This issue literally keeps me up at night.

On February 23, 2018 a 13 year old boy with autism wandered away and drowned in Hardin County. Our police in Tiffin (who I have personally trained) had found a boy wandering in the night and knew how to handle the situation. On March 13 a 14 year old child with autism wandered from a school in NY and drown in the river. The same river that Avonte, the child the law is named after, drowned in.

Please call at your convenience or email if you would like to discuss this further. I implore you to research this issue. It is imperative we save these individuals lives by being proactive. Too many have died already.

Thank you.

Sandy Hallett  
419-618-0687

Begin forwarded message:

**From:** "Sandy Hallett" <shallett@ncoesc.org>  
**Date:** March 21, 2018 at 6:45:35 PM EDT  
**To:** slhallett2000@yahoo.com  
**Subject:** Fwd: Action Alert: Wandering Legislation Needs Your Support

Hello Sandy, Congress is set to unveil a funding plan for FY 2018, and we hear that inclusion of Kevin and Avonte's Law in the final appropriations bill is on the table. We need your help to garner support for this option to protect families.



Hello Sandy,

Congress is set to unveil a funding plan for FY 2018, and we hear that inclusion of Kevin and Avonte's Law in the final appropriations bill is on the table. We need your help to garner support for this option to protect families.

First introduced in 2016, and again late last year, Kevin and Avonte's Law would provide U.S. Department of Justice grants to law enforcement, nonprofits, and other community organizations to facilitate the development of training resources to better respond to wandering incidents. The bill reauthorizes the expired Missing Alzheimer's Disease Patient Alert Program, and broadens it to support to people with autism and other developmental disabilities. With 42 percent of wandering cases involving children nine years or younger resulting in fatal outcomes, it is critical Kevin and Avonte's Law gets the attention it deserves as soon as possible.

Please call (202) 224-3121 TODAY and urge your Senators and Representatives to support the inclusion of Kevin and Avonte's Law in the omnibus package. Now is the time for everyone to encourage Congress to take this necessary step in order to prevent more tragedies and to keep families safe.

Cordially,  
Kate

Kate Schwartz  
Program Director  
Autism Society of Northwest Ohio  
Phone: 419-578-2766  
e-mail: [asnoprograms@bex.net](mailto:asnoprograms@bex.net)  
website: <https://asno.org>

**SAVE THE DATES:**  
**6th Annual Autism Walk at Franklin Park Mall - October 7, 2018**

Disclaimer: The Autism Society of Northwest Ohio provides information, but it does not constitute medical or legal information. Referrals provided are suggestions of organizations that might help, but do not constitute a recommendation. The Autism Society of Northwest Ohio cannot be held responsible for consequences that arise from individual dealings with a professional or organization. The Autism Society provides an I&R service, but individuals must assume personal responsibility for what they do with the information provided. Inclusion of any practitioner or organization does not imply endorsement, and omission does not imply disapproval.

---

See what's happening on our social sites



Autism Society of Northwest Ohio | 6629 West Central Avenue, Suite 1, Toledo, OH 43617

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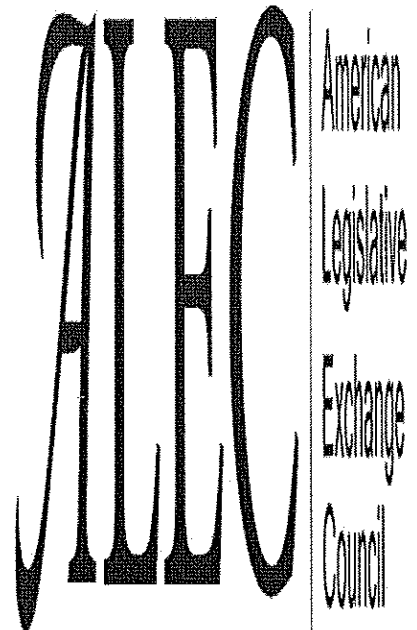
Try it free today

**From:** Courtney Cook

**Sent:** Wednesday, March 28, 2018 11:52 AM

**To:** William Reineke

**Subject:** ALEC - Is Your State Making the Grade?

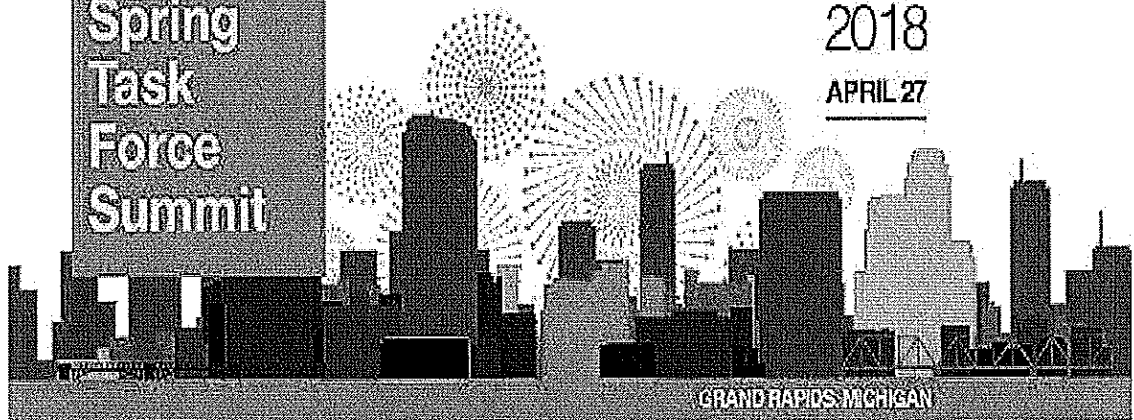


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**Spring  
Task  
Force  
Summit**

**2018**

**APRIL 27**



**>> REGISTER NOW**

**One Week Left to Save!**

**Register and Book Your Hotel Room Today!**

**Early Bird and Housing Ends on April 6**

**When:** April 27, 2018

**Where:** The Amway Grand Plaza

Grand Rapids, MI

**Early Bird Deadline:** April 6, 2018





**Make your reservation today at the Amway  
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Book now through **April 6, 2018\*** at the ALEC rate of **\$179  
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*\*based on availability*

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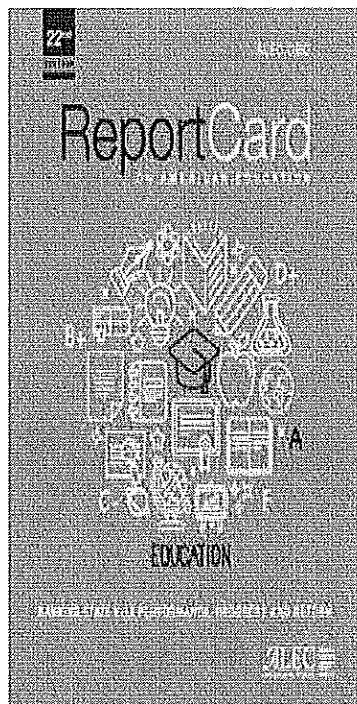
## **Policy Spotlight: Education and Workforce Development**

Register today and join the Task Force on Education and Workforce Development as it digs behind the headlines and question experts about common sense changes to school security and discipline policies that might prevent the next Parkland tragedy.

Join us in Grand Rapids, MI at the Spring Task Force Summit as the task force continues discussions on issues that are effecting your state!



**Full Conference Agenda**



## Report Card on American Education: 22nd Edition

The status quo is not working. Whether by international comparisons, state and national proficiency measures, civic literacy rates, or career preparedness, American students are falling behind. The 22nd edition of the Report Card on American Education ranks states on their K-12 education and policy performance. Find your state ranking below.

Your State Report Card

= A

### What are Educational Savings Accounts (ESA)?

Place a portion of the  
public dollars reserved  
for an individual student  
into a debit account for  
his or her family to  
use as they see fit



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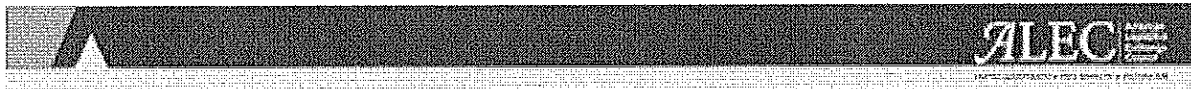
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Courtney Cook  
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Arlington, VA 22202

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**From:** American Legislative Exchange Council  
**Sent:** Thursday, March 29, 2018 1:36 PM  
**To:** William Reineke  
**Subject:** This Week At ALEC - 3/29/2018

To view this email as a web page, go [here](#).



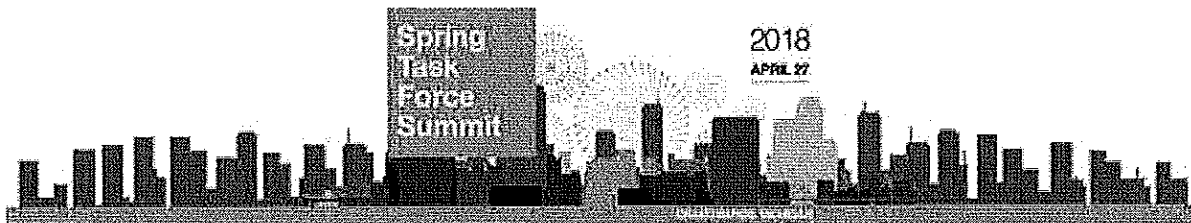
**ALEC Digital Exchange - March 29, 2018**



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**New ALEC Publication**

## **Other Post-Employment Benefit Liabilities 2017**

Thurston Powers, Jonathan Williams, Joel Griffith | American Legislative Exchange Council



March 29, 2018

### **Other Post-Employment Benefit Liabilities, 2017**

[The entire document for OPEB reform](#)

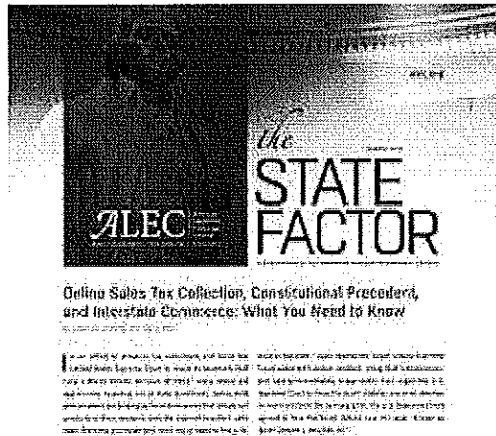
Other Post-Employment Benefits, 2017 surveys the more than 100 state-administered post-employment benefit plans, such as health insurance, Medicare advantage, life insurance, and other non-pension benefits. The report details the assets, assumptions, and risk-free liabilities, illuminating both the risks that states face and potential reforms they can take to avert a crisis

[Read Publication](#)

**Online Sales Tax**

## Online Sales Tax Collection, Constitutional Precedent, and Interstate Commerce: What You Need to Know

Center for State Fiscal Reform



View Video

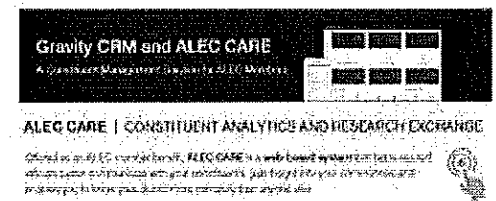
There is much confusion and misinformation around the topic of expanding Online Sales Tax collection. ALEC is working to clear up these misunderstandings and educate leaders on this nuanced issue. The Center For State Fiscal Reform has **produced a report** to help you better understand the issue. Additionally, ALEC Chief Economist and VP of the Center for State Fiscal Reform Jonathan Williams recently **appeared on a FreedomWorks Facebook Live** to discuss the topic.

State Legislators, please consider signing the open legislator letter below concerning Online Sales Tax collection.

View Letter

## ALEC CARE

### Constituent Relations and Management at Your Fingertips



Did you know that ALEC has an online platform built just for you, to handle your day-to-day constituent interactions? We provide this benefit free to all members, your new suite of tools to be more effective legislators by having a permanent place for notes, issue tracking, and even outreach. **Contact our C.A.R.E. Associate, Aaron Gillham, today at [agillham@alec.org](mailto:agillham@alec.org)**, to schedule a webinar and activate your personal account.

## STFS 2018

### Early Bird Registration for Spring Task Force Summit Ends Soon



Early Bird registration for the 2018 Spring Task Force Summit in Grand Rapids, MI **ends on April 6**. Follow the link below to register. In addition, **look out for an e-mail from your task force director containing draft policy for the upcoming Spring Task Force Summit.**

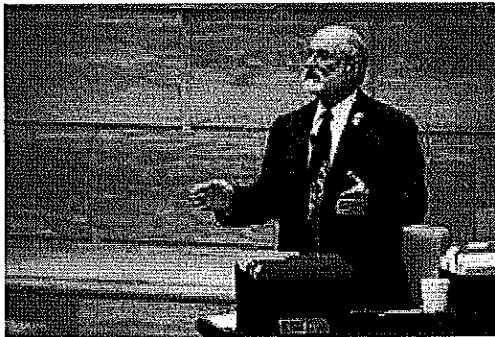
[Register Here](#)

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## ALEC-FreedomWorks Legislator of the Week

### Working to Grow Missouri

Senator Brian Munzlinger | MO-18



This week, ALEC and FreedomWorks introduce **Missouri State Senator Brian Munzlinger**. Senator Munzlinger is a third generation Missouri farmer who cares deeply about growing local business in his state and ran for office to "ensure that the voices and concerns of rural Missouri and agriculture continue to be heard."

[Read Article](#)



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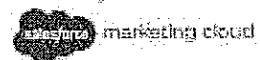
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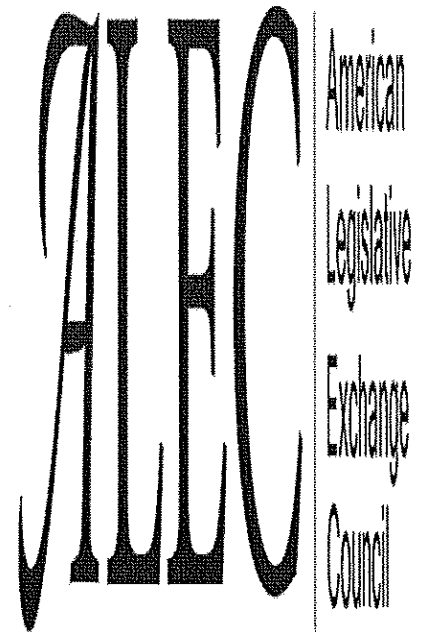
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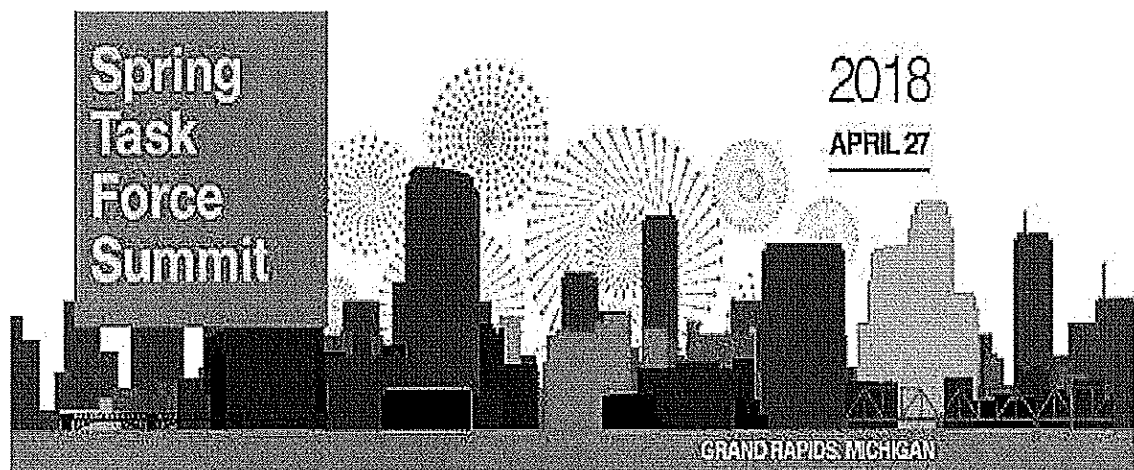
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**From:** Courtney Cook  
**Sent:** Wednesday, April 4, 2018 8:09 PM  
**To:** William Reineke  
**Subject:** DON'T DELAY: Save Now!



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**Don't Miss Out - Only DAYS Left to Save!**

**Register and Book Your Hotel Room Today!**

**Early Bird and Housing end this Friday, April 6**



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## **Policy Spotlight: 30-Day Notification**

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As ALEC CEO, Lisa Nelson, mentioned in her monthly update, the best ideas are made even better when shared. As you make plans to attend the Spring Task Force Summit in Grand Rapids, MI, what perspective or unique point of view can you bring to discussions? Everyone benefits from the exchange of ideas that takes place at ALEC.

Last week, each task force director distributed draft model policy for consideration at the Spring Task Force Summit. Included on each task force's webpage are draft

---

agendas for the subcommittees, working groups and the Task Force meetings. Each task force is linked at the bottom of this email. Please take a moment to visit their pages and learn more about what will be discussed at the summit. We look forward to seeing you in Grand Rapids, MI!

### **Spring Task Force Summit**

**When:** April 27, 2018

**Where:** The Amway Grand Plaza  
Grand Rapids, MI

**Early Bird Deadline:** April 6, 2018



### **Make your reservation at the Amway Grand Plaza**

Book now through **April 6, 2018\*** at the ALEC  
rate of **\$179 per night.**

*\*based on availability*

[Book Now](#)

## **ALEC Task Force Information**

Civil Justice

Education and Workforce Development

Commerce, Insurance and Economic  
Development

Energy, Environment and Agriculture

Communications and Technology

Health and Human Services

Criminal Justice

Tax and Fiscal Policy

[Full Conference Agenda](#)

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Courtney Cook  
ALEC  
2900 Crystal Drive, 6th Floor  
Arlington, VA 22202

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**From:** American Legislative Exchange Council  
**Sent:** Thursday, April 5, 2018 1:08 PM  
**To:** William Reineke  
**Subject:** This Week At ALEC - 4/5/2018

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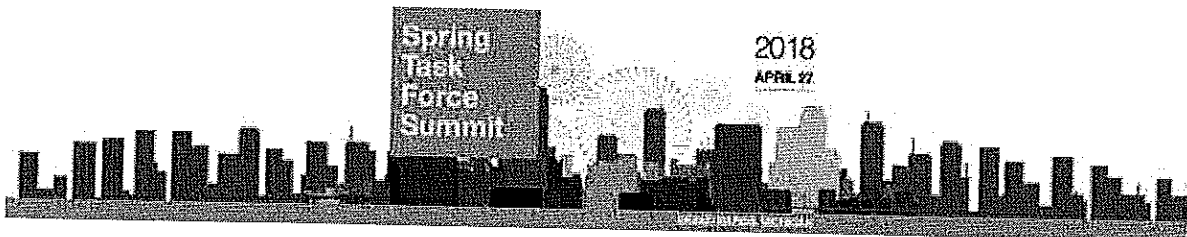
ALEC Digital Exchange - April 5, 2018



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Online Sales Tax

**ALEC Submits Amicus Curiae Brief on Online Sales Tax Case (South Dakota v. Wayfair)**

American Legislative Exchange Council

No. 17-494

IN THE  
Supreme Court of the United States

SOUTH DAKOTA,

*Petitioner,*

v.

WAYFARE, INC. ET AL.

*Respondent.*

On Writ of Certiorari to the  
Supreme Court of South Dakota

BRIEF AMICUS CURIAE FOR THE  
AMERICAN LEGISLATIVE EXCHANGE  
COUNCIL  
IN SUPPORT OF RESPONDENT

JONATHAN P. HAUENSCHILD  
*Counsel of Record*  
JOEL GRIFFITH  
BARTLETT CLELAND  
AMERICAN LEGISLATIVE EXCHANGE COUNCIL  
2900 Crystal Dr., Ste. 600,  
Arlington, VA 22202  
Main • (703) 373-0933  
[jhauenschild@alec.org](mailto:jhauenschild@alec.org)  
*Counsel for Amicus Curiae*

[Read Press Release](#)

The American Legislative Exchange Council yesterday **submitted an Amicus Brief to the Supreme Court** urging the physical presence standard be upheld, as last ruled in Quill Corp. v. North Dakota. If the Court decides to rule against the physical presence standard in the upcoming case South Dakota v. Wayfair, states will be able to reach across their borders and heavily tax main street businesses, small businesses, and entrepreneurs. The brief was authored by Counsel of Record Jonathon Hauenschild, Joel Griffith and Bartlett Cleland.

"The roughly 12,000 state and local taxing jurisdictions across our nation present a clear and present danger to interstate commerce if they would be allowed to subject out of state businesses to their tax collection rules and regulations," said Jonathan Williams, ALEC Chief Economist and Vice President of the Center for State Fiscal Reform

State Legislators, please consider signing the open legislator letter below concerning Online Sales Tax collection.

[Read Letter](#)

---

## Legislator Voices

### Investing in Infrastructure

Iowa Speaker Linda Upmeyer



"Perhaps the most important aspect of President Trump's plan is providing states with the flexibility and authority to identify the infrastructure projects that they need most. This will empower states and localities to invest in projects that they want, without being burdened by the Federal Government. This plan will reduce red tape and bureaucracy, allow for more innovation, keep the cost of projects below budget, and get projects done quicker."

[Read Article](#)

---

## STFS 2018

### Be a Part of the Process at Spring Task Force Summit



**Draft Model Policy is now live on the ALEC website.** Review the policies, then come join us at Spring Task Force Summit and make sure your voice is heard in the debate. Register soon, the summit takes place **April 26th, in Grand Rapids, MI.** Contact Mason Hunt with any questions about the conference.

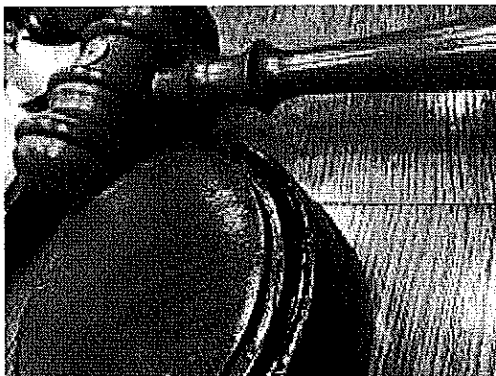
[Register Here](#)

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## Occupational Licensing Reform

### Louisiana Takes Positive Step to Remove Occupational Licensing Barriers

Ronald J. Lampard | Criminal Justice



The Pelican State is the last remaining state in the country that makes it illegal to be a florist without having a license. The fact that an individual could be prevented from merely trying to make a living as a florist to support themselves simply does not serve taxpayers well. Fortunately, Louisiana has undertaken addressing this barrier to employment opportunities.

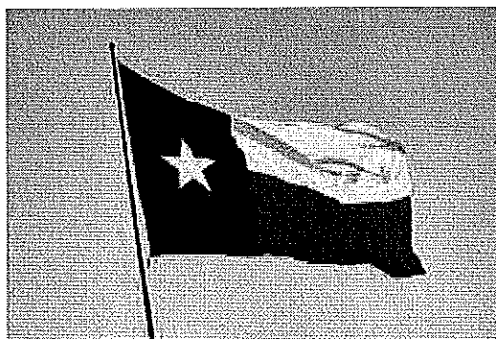
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## State of the State Analyses

### Center for State Fiscal Reform Continues State of the State Analysis

Center for State Fiscal Reform



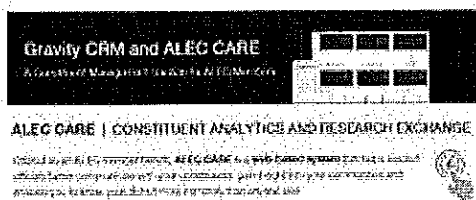
The Center for State Fiscal Reform continues its series of State of the State Analyses. The Center breaks down gubernatorial addresses, compares them to their records, and highlights both strong and weak fiscal policy in these states. New this week are Connecticut and Texas. To see all analyses to date, follow the link below.

[View Articles](#)

---

## ALEC CARE

### Constituent Relations and Management at Your Fingertips



ALEC's wealth of resources doesn't stop with model policy. As an additional benefit, we are letting all members know that we've constructed an online platform for your daily constituent management tasks. The accounts we provide are specifically designed for your district, with pre-populated constituent profiles,



allowing you to fill in notes, retain contact information, and even track issues of concern. To learn more and activate your personal account today, contact our C.A.R.E. Associate, Aaron Gillham, at [agillham@alec.org](mailto:agillham@alec.org).

---

## ALEC-FreedomWorks Legislator of the Week

---

### Making Maryland Move

Delegate Trent Kittleman | MD-9A



This week, ALEC and FreedomWorks introduce **Maryland Delegate Trent Kittleman**. Delegate Kittleman cares about growing business and prosperity in Maryland. She started her career writing a political column, and now serves on a number of committees dedicated to improving her state. When asked about her column, she said, "even now, I wouldn't change a word."

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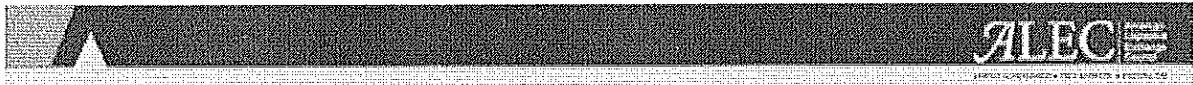
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**From:** American Legislative Exchange Council  
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**To:** William Reineke  
**Subject:** Events and Education: 3/10/18

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### **Events and Education: April 10, 2018**



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### **ALEC in Action**

#### **Jonathan Williams Speaking Today at Heritage on Tax Reform in Kansas**

Jonathan Williams | Center for State Fiscal Reform



ALEC Chief Economist and Vice President of the Center for State Fiscal Reform **Jonathan Williams** was part of a panel at The Heritage Foundation on: *What Was Really the Matter with the Kansas Tax Plan: The Undoing of a Good Idea*. The panel took place today, April 10th, 2018 at 12:30PM. It will also be livestreamed on [www.heritage.org](http://www.heritage.org)

[View Event](#)

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### **Online Sales Tax Update**

#### **ALEC Submits Amicus Curiae Brief on Online Sales Tax Case (South Dakota v. Wayfair)**

American Legislative Exchange Council



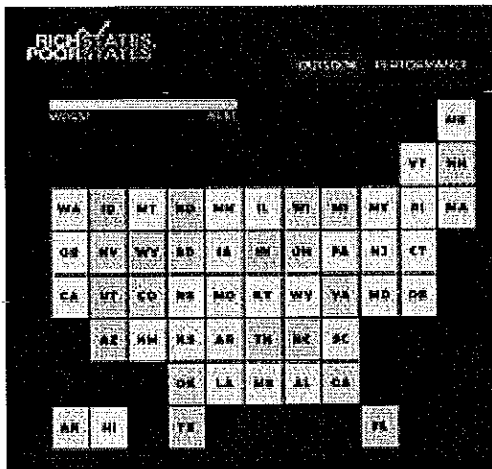
The American Legislative Exchange Council last week **submitted an Amicus Brief to the Supreme Court** urging the physical presence standard be upheld, as last ruled in *Quill Corp. v. North Dakota*. If the Court decides to rule against the physical presence standard in the upcoming case *South Dakota v. Wayfair*, states will be able to reach across their borders and heavily tax main street businesses, small businesses, and entrepreneurs. The brief was authored by Counsel of Record Jonathon Hauenschield (pictured), Joel Griffith and Bartlett Cleland.

State Legislators, please consider signing the open legislator letter below concerning Online Sales Tax collection.

[Sign the Letter](#)

## Rich States Poor States 11th Edition

### ***Rich States, Poor States 11th Edition* Legislator Call Coming Up**



The 11th edition of *Rich States, Poor States* is coming next week, on April 17. Coalition partners and legislators can get an early look at the data on a conference call with the report authors **next Monday, April 16, at 10:00 AM**. Details for the call are forthcoming, but please RSVP here if you'd like further information.

[RSVP for Call](#)

STFS 2018

## Register Now for the Spring Task Force Summit and Become Part of the Process



**Draft Model Policy is now live on the ALEC website.** Review the policies for each task force, then register to come join ALEC at the Spring Task Force Summit and make sure your voice is heard in the debate. Register soon, the summit takes place **April 26th, in Grand Rapids, MI.** Contact Mason Hunt with any questions about the conference.

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[Register Here](#)



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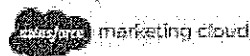


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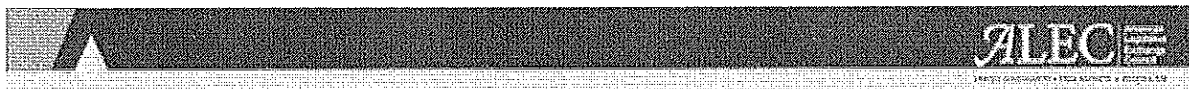


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**From:** American Legislative Exchange Council  
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**To:** William Reineke  
**Subject:** This Week At ALEC - 4/12/2018

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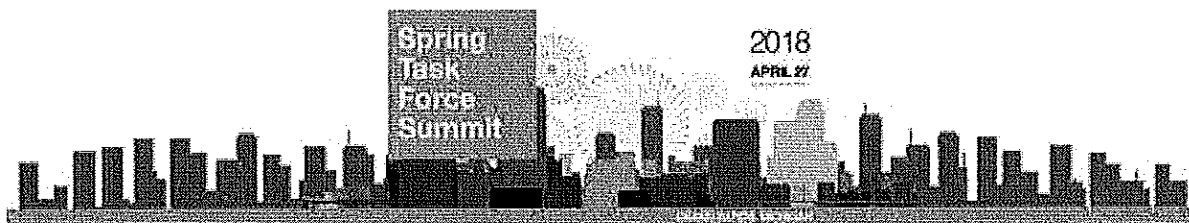
**ALEC Digital Exchange - April 12, 2018**



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**STFS 2018**

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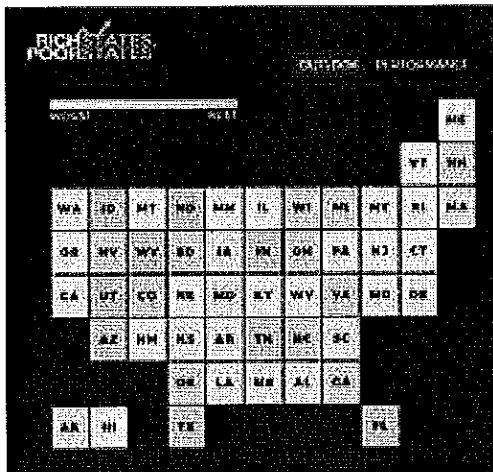
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**Register Here**

## Rich States, Poor States

### **11th Edition of *Rich States, Poor States* Coming Soon**

American Legislative Exchange Council



The 11th edition of *Rich States, Poor States* is being released next week, on Tax Day, **April 17th**. Coalition partners and legislators can get an early look at the data on a conference call with the report authors next **Monday, April 16, at 10:00 AM**. Details for the call are forthcoming, but please **RSVP with Christine Smith** if you'd like further information.

## Online Sales Tax

### **ALEC Submits Amicus Curiae Brief on Online Sales Tax Case (South Dakota v. Wayfair)**

American Legislative Exchange Council

No. 17-424

IN THE  
Supreme Court of the United States

SOUTH DAKOTA,  
*Petitioner,*  
v.  
WAYFAIR, INC. ET AL.  
*Respondent,*

On Writ of Certiorari to the  
Supreme Court of South Dakota

BRIEF AMICUS CURIAE FOR THE  
AMERICAN LEGISLATIVE EXCHANGE COUNCIL  
IN SUPPORT OF RESPONDENT

JONATHAN P. HAUENSCHILD  
Counsel of Record  
JOEL GRIFFITH  
BARTLETT CLELAND  
AMERICAN LEGISLATIVE EXCHANGE COUNCIL  
2800 Crystal Dr., Ste. 600,  
Arlington, VA 22202  
Main • (703) 373-0933  
[jhauenschild@alex.org](mailto:jhauenschild@alex.org)  
Counsel for Amicus Curiae

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State Legislators, please consider signing the open legislator letter below concerning Online Sales Tax collection.

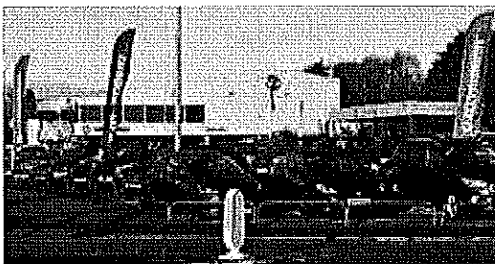
[Read Letter](#)

[Read Press Release](#)

## Expert Insight

### Trump Administration Revises Fuel Economy Standards Impacting the Next Car You Buy

Grant Kidwell | Energy, Environment and Agriculture



The Trump administration continued to cut regulatory red tape by announcing last Tuesday that the Environmental Protection Agency will revise greenhouse gas and corporate average fuel economy standards set by the Obama administration. The change could even impact how much you spend on buying a new car.



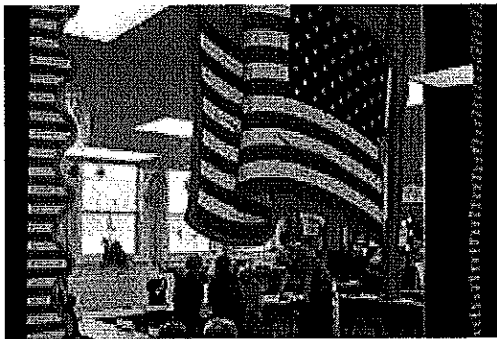
[Read Article](#)

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## School Security

### Firing Blanks: Why the Current Focus on Guns in Schools Won't Solve the School Safety Debate

Inez Feltcher Stepman and Jonathon Hauenschild | American Legislative Exchange Council



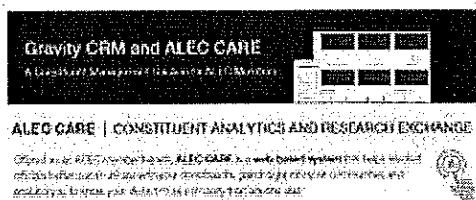
After every school shooting tragedy, the same gun debates rage in America, pitting gun control advocates against Second Amendment supporters. Instead, ALEC is considering two non-firearm related solutions we hope will gain the backing of people across the political spectrum, regardless of where they fall in the national gun debate.

[Read Article](#)

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## ALEC CARE

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ALEC's wealth of resources doesn't stop with model policy. As an additional benefit, we are letting all members know that we've constructed an online platform for your daily constituent management tasks. The accounts we provide are specifically designed for your district, with pre-populated constituent profiles, allowing you to fill in notes, retain contact information, and even track issues of concern. To learn more and activate your personal account today, contact our C.A.R.E. Associate, Aaron Gillham, at [agillham@alec.org](mailto:agillham@alec.org).

ALEC-FreedomWorks Legislator of the Week

## Looking Out For Taxpayers in South Dakota

Representative Taffy Howard | SD-33



This week, ALEC and FreedomWorks introduce **South Dakota State Representative Taffy Howard**. Representative Howard is a proud Air Force veteran, mother, and community leader, who believes that hard-working South Dakotans should be able to keep more of their paychecks. She also believes "The out-of-control increase in property taxes" is one of the larger issues facing her state.

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**From:** Jonathan Williams  
**Sent:** Saturday, April 14, 2018 12:01 PM  
**To:** William Reineke  
**Subject:** Reminder: Special Preview of the 2018 Rich States, Poor States Economic Outlook Rankings

To view this email as a web page, go [here](#).



Dear Friends,

I am pleased to announce the upcoming release of the state rankings from the 11th edition of *Rich States, Poor States: ALEC-Laffer State Economic Competitiveness Index*. The empirically-based analysis contained within the pages of *Rich States, Poor States* demonstrates which state economic policies lead to greater opportunity and which policies hinder job growth and overall economic prosperity. Many sizeable moves within the rankings took place this year, so you won't want to miss the chance to preview how your state ranks before the rankings are released on Tax Day.

Join us for an exclusive conference call to preview the findings with economists Dr. Arthur Laffer and Stephen Moore.

In addition, [click here](#) to download the coalition toolkit and social media samples.

**WHAT:** Conference call to discuss the new 2018 *Rich States, Poor States* economic competitiveness rankings

**WHEN:** Monday, April 16 at 10:00 EST

**RSVP:** Christine Smith at [csmith@alec.org](mailto:csmith@alec.org)

I hope you will be able to join us. Please do not hesitate to contact me if you would like to partner with us to get this information to your colleagues, members or constituents in your state.

All the best,

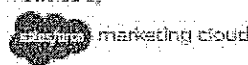
**Jonathan Williams**  
Chief Economist | ALEC

Vice President | ALEC Center for State Fiscal Reform  
jwilliams@alec.org | @taxeconomist  
571-482-5066

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**From:** American Legislative Exchange Council  
**Sent:** Tuesday, April 17, 2018 12:06 PM  
**To:** William Reineke  
**Subject:** Introducing the 11th Edition of Rich States, Poor States

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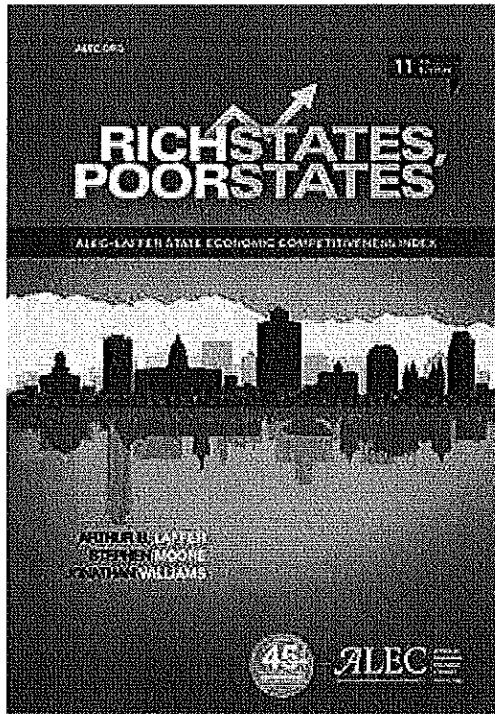


#### It's Tax Day, and That Means...

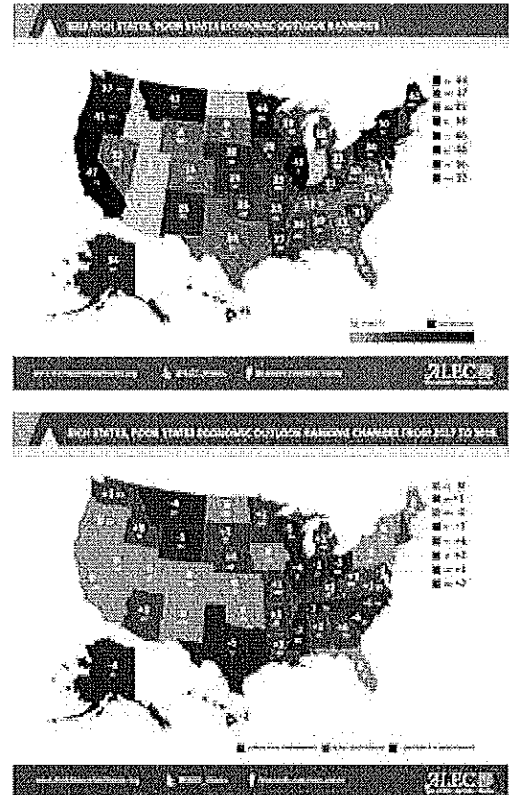
The brand-new, 11th Edition of ***Rich States, Poor States*** is here. Co-Authored by ALEC Chief Economist Jonathan Williams, White House Advisor Stephen Moore, and "Father of Supply-Side Economics" Dr. Arthur Laffer, *Rich States, Poor States* compares state economic data across 15 different factors to compile rankings for state economic outlook and economic performance. **[Click here to visit richstatespoorstates.org](http://richstatespoorstates.org)**, where you can see the newest data, find where your state ranks and compare it against other states and historical trends to see the impact of tax reform and strong and weak economic policies.

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#### Publication and Resources

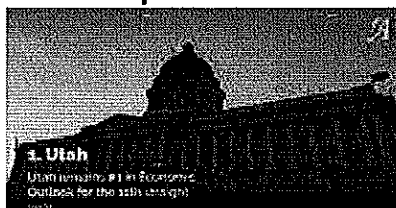


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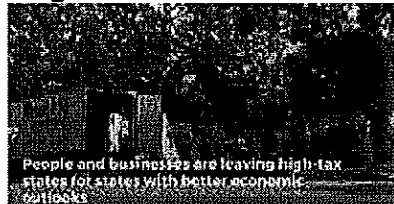
## [Video/Multimedia](#)

### Top 10 States



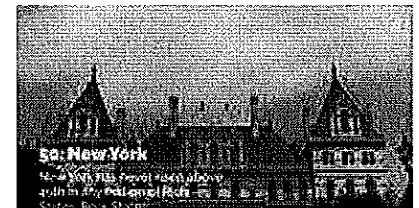
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### "Voting With Your Feet"



[View Video](#)

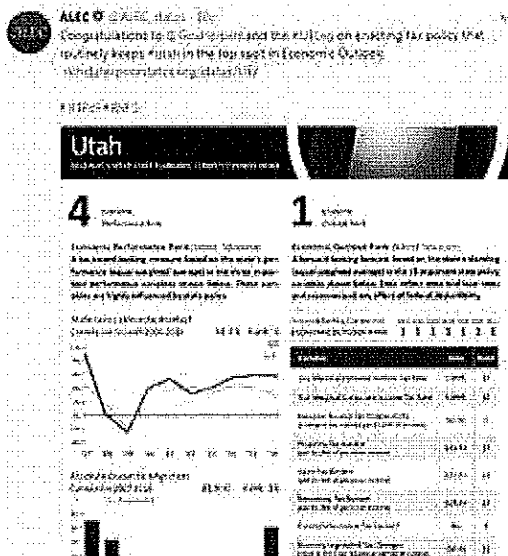
### Bottom 10 States



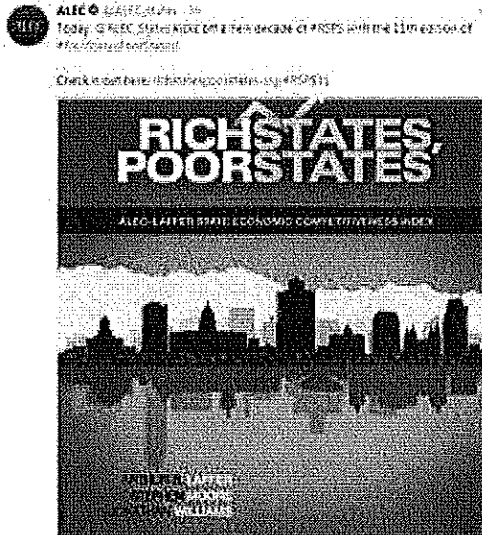
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## Tweets to Share About *Rich States, Poor States* 11th Edition

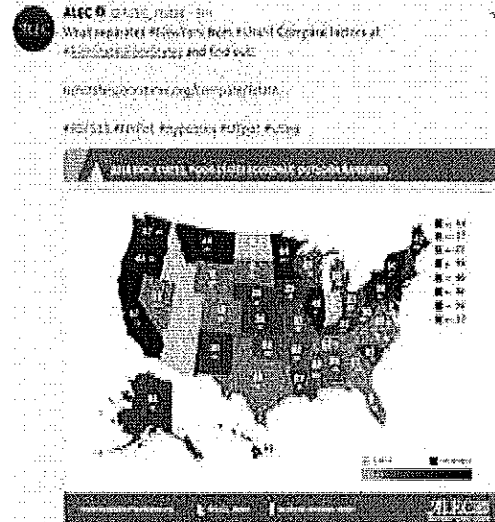
Read the report first to get a full understanding of the data and to see how the report compares to previous editions. Then share your favorite findings with your network on Twitter.



Click to Tweet



Click to Tweet



Click to Tweet

## Questions? Comments? Interested in Doing More?

ALEC is always grateful to find those who believe in the cause of strong economic policy and wish to help the organization spread the message. If you have any questions about the publication, or want to help spread the impact of this report, reach out to [media@alec.org](mailto:media@alec.org) and let ALEC know. Also be sure to share the report and accompanying resources far and wide to help drive our message.



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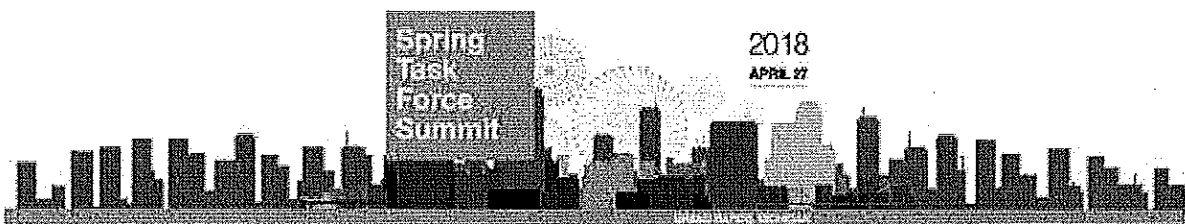
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**STFS 2018**

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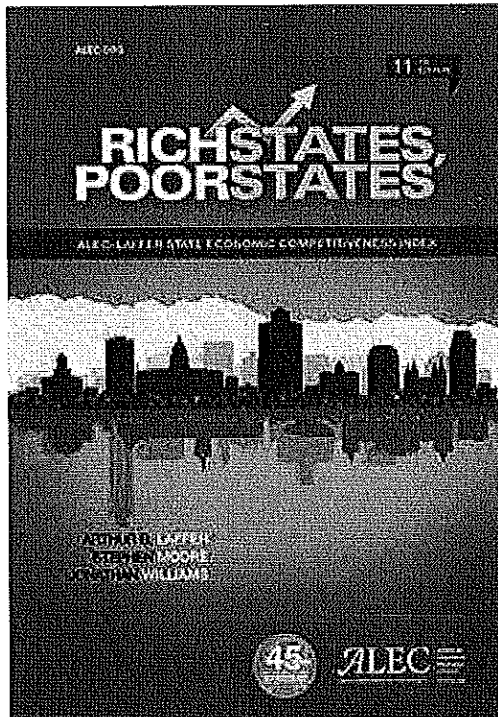
**Register Here**



## Rich States, Poor States

### **The 11th Edition of *Rich States, Poor States* Has Been Released**

American Legislative Exchange Council



ALEC is excited to present the **11th Edition of *Rich States Poor States***. Co-Authored by ALEC Chief Economist Jonathan Williams, White House Advisor Stephen Moore, and "Father of Supply-Side Economics" Dr. Arthur Laffer, *Rich States, Poor States* compares state economic data across 15 different factors to compile rankings for state economic outlook and economic performance.

[Click here to visit richstatespoorstates.org](http://richstatespoorstates.org), where you can see the newest data, find where your state ranks and compare it against other states and historical trends to see the impact of tax reform and strong and weak economic policies.

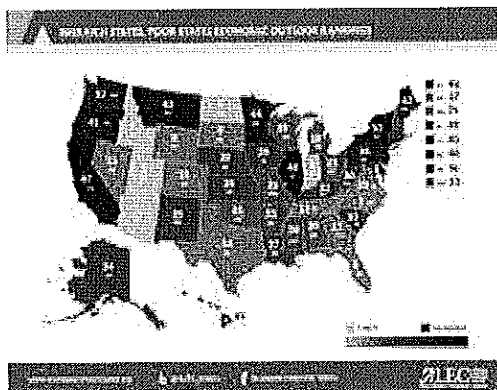
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## Rich States, Poor States Coverage

### **What People Are Saying About *Rich States, Poor States***

American Legislative Exchange Council



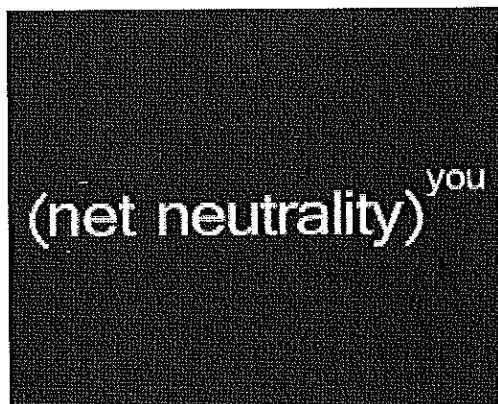
Media and policymakers are already buzzing about the newest edition of *Rich States, Poor States*. The work has been described as "policy shifting" in the past, and in the wake of federal tax reform, it is more relevant than ever. [News 12 New Jersey](#) aired a segment discussing the reasons for its low ranking, and [Deseret News](#) of Utah featured an op-ed written by ALEC Chief Economist Jonathan Williams and UT Senate President Wayne Neiderhauser, talking about Utah's unparalleled success in the rankings. In addition, [National Review](#) ran an op-ed by Jonathan Williams on the pitfalls of "millionaire's taxes" and an exclusive in the [Washington Examiner](#) detailed the report just before the release. Check out [www.richstatespoorstates.org](http://www.richstatespoorstates.org) and see for yourself how important this publication is.

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## ALEC On The Radio

### CAT Director Jonathon Hauenschild Discusses Net Neutrality

Jonathon Hauenschild | Communications and Technology



Communications and Technology Task Force Director Jonathon Hauenschild was a guest on the *Chuck and Julie Show* on 710 KNUS in Colorado. Jonathon discussed the contentious topic of Net Neutrality, and some of the misconceptions associated with the debate.

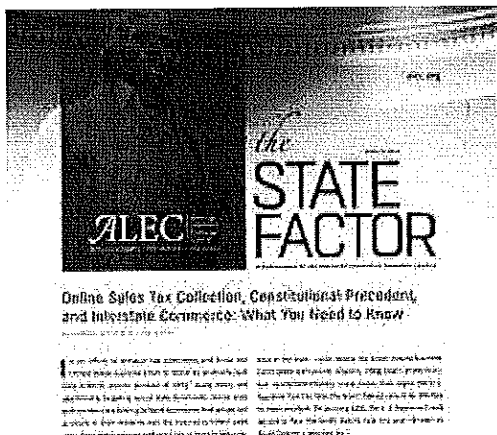
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## Online Sales Tax

### Oral Arguments Heard in *South Dakota v. Wayfair*

American Legislative Exchange Council



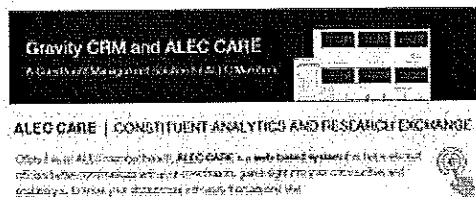
On April 17th, The United States Supreme Court heard oral arguments for the case of *South Dakota v. Wayfair*, which concerns the collection of online sales tax. ALEC has produced a **State Factor Publication** as well as an **Amicus Brief** submitted for the case.

State Factor

Amicus Brief

## ALEC CARE

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## ALEC-FreedomWorks Legislator of the Week

### Battling the Opioid Epidemic in Kentucky Representative Kim Moser | KY-64



This week, ALEC and FreedomWorks introduce **Kentucky State Representative Kim Moser**. Representative Moser comes from a healthcare background as a Registered Nurse who is dedicated to stemming the tide of the opioid crisis in her state. She cites this as among her chief concerns, recognizing its wide-ranging impact, stating, "Healthcare and addiction issues affect our state workforce, education, criminal justice system, and families."

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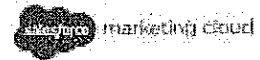


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**From:** Jim Renacci  
**Sent:** Wednesday, April 25, 2018 10:48 AM  
**To:** William Reineke  
**Subject:** WOW look what Trump just said



Friend, *did you see this?*



**Donald J. Trump**   
@realDonaldTrump

.@JimRenacci has worked so hard on Tax Reductions, Illegal Immigration, the Border and Crime. I need Jim very badly to help our agenda and to keep MAKING AMERICA GREAT AGAIN! He will be a fantastic Senator for the Great State of Ohio, and has my full endorsement!

I am honored to have President Trump's endorsement in this campaign, especially in these critical days leading up to my primary.

But, I'm emailing you right now because I also need your support in order to win.

**If I can count on you, please let me know by making an instant donation right now.**

**Yes, Jim! I will join President Trump in supporting your campaign!**

**Donate \$25 >>**

**Donate \$75 >>**

**Donate \$150 >>**

**Donate \$250 >>**

**Donate \$500 >>**

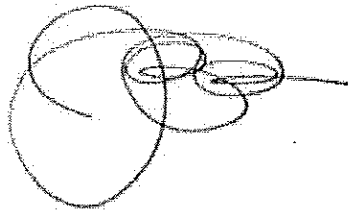
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President Trump is right - when elected I will be a vote he can count on to MAKE AMERICA GREAT AGAIN. I will fortify our borders, work to defund sanctuary cities, and do everything I can to put our nation on a more prosperous path.

**If you're with me for a stronger future, then I hope you will join President Trump right now!**

Thanks,

A handwritten signature in black ink, consisting of several overlapping loops and a trailing line, located below the 'Thanks,' text.

Congressman Jim Renacci  
Republican candidate for U.S. Senate

**Yes, Jim! I will join President Trump in supporting your campaign!**

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**From:** NFIB Small Biz Weekly  
**Sent:** Tuesday, May 1, 2018 8:00 AM  
**To:** William Reineke  
**Subject:** May 1: SBA Administrator: Amazon's Impact On Small Businesses Is "Mixed"

If you are unable to see the message or images below, [click here to view](#)



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# SMALL BUSINESS WEEKLY

This week's small business news brought to you by the National Federation of Independent Business.

Good morning Bill Reineke

Tuesday, May 1, 2018

## Leading the News

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### BoA: Small Business Growing More Confident In US Economy.

Fox Business (4/26) reported that small business "is growing more confident in the U.S. economy, according to a new study by Bank of America." The study found 54% of business owners in America expect to see the economy strengthen in the coming year." The new outlook "is due, in part, to President Donald Trump's sweeping overhaul of the U.S. tax system, which has given small businesses the opportunity to hire, increase wages and invest in their businesses."

USA Today (4/26, Davidson) reported small business owners "such as Sandeep Thakrar are overhauling their 2018 business plans as a result of the sweeping federal tax cuts, with many saying they'll use their savings to boost investment, hire



more workers and dole out raises, a new Bank of America survey shows." Thakrar "owns Neema Hospitality, which operates 10 limited-service hotels in Pennsylvania, Maryland and West Virginia under the Marriott, Hilton, Choice and IHG brands. Among his plans: renovations at his properties. He's even considering expanding."

**Commerce Department: US Economy Grew 2.3% In First Quarter, Surpassing Expectations.** The Washington Post (4/27, Lynch) reported that the Commerce Department announced on Friday that "the US economy grew at an annual rate of 2.3 percent in the first three months of 2018," posting results that were "slightly above Wall Street analysts' forecasts of 2 percent annual growth rate." The Post wrote, "The Commerce Department report was the first since President Trump's tax cut took effect on January 1," adding that "the centerpiece of the tax overhaul was a reduction in corporate taxes aimed at boosting investment and jobs." According to the article, "Amid signs of labor market buoyancy, the Fed also raised its forecast, predicting the economy would grow this year at an annual rate of 2.7 percent, up from 2.5 percent in December." The economy, the Post added, "is steaming ahead," and "the Kansas City Federal Reserve Bank manufacturing index rose sharply in April amid optimism about future orders."

## FROM **NFIB**

### Think Elections Happen Only in November? Think again.

You know that election day is in November, but a lot of important events happen in the months leading up to that. Primaries, runoffs, endorsements, and more all affect Fall election day, and those things are happening now! Learn more about the candidates who support small business, including who NFIB's PAC has endorsed, find primary election dates, and register to vote. [Get started >>](#)

### NFIB Pick To Win Mobile Office Sweepstakes: Meet the Winner!

The votes are tallied for NFIB's Pick To Win Mobile Office Sweepstakes, a recent contest with a stash of prizes from Dell and FCA. Many of you chose "technology" as the best option for your mobile office needs, including NFIB member Stephen Beavers, owner of Glass Doctor in North Central Arkansas and the winner of NFIB's Pick To Win Mobile Office Sweepstakes. [Meet our winner now >>](#)

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## **ASEAN Nations Brace For Possible US-China Trade War.**

The Wall Street Journal (4/28, Watts, Subscription Publication) reported delegates attending the Association of Southeast Asian Nations summit expressed concerns that their nations would be significantly exposed to the possible ramifications of a US-China trade war, with Singaporean Prime Minister Lee Hsien Loong calling the US-China trade tensions "our most immediate and worrying concerns." Analysts and trade negotiators have said that the region has done little in preparation for a possible trade war, meaning they will not likely conclude negotiations on possible agreements aimed at mitigating the negative effects.

### ***China Expected To Make Trade Offers To US Officials***

**During Visit.** The Wall Street Journal (4/29, Davis, Wei, Subscription Publication) reported China is preparing to greet a visiting US trade delegation this week. Their visit is expected to include talks with President Xi Jinping and pledges to cut tariffs and ease regulations.

## **Tax Law Encourages Profits Remain In US, Assets And Jobs Sent Abroad.**

In a front-page analysis, the Wall Street Journal (4/29, A1, Rubin, Subscription Publication) reported that experts say the reduction in the US domestic corporate tax rate from 35 percent to 21 percent will have companies increasingly keeping profits in the US instead of overseas, although the system has new quirks that present slight incentives for companies to hold foreign assets. The Global Intangible Low-Taxed Income tax (GILTI) exempts a risk-free return, calculated at 10% of tangible foreign assets, creating an incentive for manufacturers to put factories outside the US even as European countries are requiring more people and facilities be located in their countries to qualify for tax benefits. In contrast to the old system, in which profits were usually shifted abroad using paper transactions, the new system incentivizes companies to move assets and jobs abroad.

## **Ross: US To Extend Tariff Relief To Some Allies, But Not All.**

Bloomberg News (4/29, Jacobs) reported Commerce Secretary Ross said in an interview over the weekend that the Administration "plans to extend relief from steel and aluminum tariffs to some countries, but not all, when their temporary exemptions expire on Tuesday." Ross "declined to identify which nations would be spared from the tariffs," but said an announcement will be made "right before the May 1 deadline for the duties to kick in."

**NYTimes Analysis: Final Decisions "Likely To Come Down To" Trump's "Whims."** The New York Times (4/29, Ewing, Swanson, Subscription Publication), meanwhile, reported the Administration "dispensed so many temporary exemptions to steel and aluminum tariffs that many countries figured the threats were just political theater. But with only days left before the exemptions expire and punitive tariffs take effect, it's dawning on foreign leaders that decades of warm relations with the United States carry little weight with a president dismissive of diplomatic norms and hostile

toward the ground rules of international trade.” With Tuesday’s deadline looming, the decision on whether to grant exemptions, and to whom, “appears likely to come down to the whims of President Trump.”

**LATimes Analysis: Uncertainty Over Steel Tariffs Threatens Economic Growth.** The Los Angeles Times (4/29, Lee) reported that “these should be good times for American manufacturers, construction firms, canners and others that use industrial metals for their business. ... But since President Trump abruptly slapped hefty tariffs on billions of dollars’ worth of imported steel and aluminum on March 23, the outlook has turned hazy for many – downright bleak for some.” In addition to exception for US allies, the Commerce Department is “supposed to rule on hundreds of requests for exemptions from US manufacturers who say that domestic firms can’t supply the particular types of metals they need.” As of the weekend, the Department “had posted tariff-exclusion requests for about 650 steel importers, but roughly 5,000 more hadn’t been publicly listed on its website.”

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### 5 Barriers To Growth – And How To Crush Them

Starting a business can be hard, and growing it can be even harder. Business owners today spend too much time with manual and broken processes surrounding financials, inventory, balances, and shipments – and that’s time they could be focusing on the big picture. Moving your company to NetSuite allows for more efficient and effective business operations. Get started today by downloading this free guide from NetSuite: [Crushing the Five Barriers to Growth](#).

## Small Business Marketing

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### Mayfield Fund Director Examines How Ecommerce Startups Can Compete Against Amazon.

Tim Chang, managing director of Mayfield Fund, wrote in Venture Beat (4/29) about how ecommerce startups can effectively compete against Amazon. Chang recommended starting with a combination of curation, community, and commerce and working to develop crowdsourcing, crowdfunding, C2C marketplaces, and cryptocurrency. Chang said the metrics that matter now are quality of revenue, effective payback period versus cost of acquisition, time to double CAC investments, recurring revenue models, source of traffic, diversified paid acquisition, and customer engagement mechanics.

## Wages and Benefits

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### Professor Argues For Federal Guarantee Of Employment.

In an op-ed for the New York Times (4/25, Subscription Publication), Erik Loomis, an associate professor of history at the University of Rhode Island, argued in favor of “a federal guarantee of employment,” writing that the idea holds great

potential “for helping revive depressed communities.” Loomis added that the idea “is not the full answer to economic inequality or an automated world,” and must be “paired with a higher minimum wage and labor law reforms that allow workers to unionize and win collective bargaining agreements.”

## Retail Trade News

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### SBA Administrator: Amazon’s Impact On Small Businesses Is “Mixed.”

In online video coverage for [Fox Business](#) (4/25), SBA Administrator Linda McMahon discussed “Amazon’s impact on small business in America.” McMahon said she thinks Amazon’s impact on small businesses is “mixed.” McMahon said, “There are many companies that don’t have any opportunity, they’re startups, they want to increase their sales. Going on Amazon is a good thing for them.” However, McMahon added, “They could pay high fees...that reduce their margins.” Also, according to McMahon, Amazon does not collect sales tax for third parties, which could hurt small businesses.

### Digital AI-powered Tools Changing Business.

The [Wall Street Journal](#) (4/29, Loten, Subscription Publication) reports an article on the impact of AI technology on the business world, writing that digital tools powered by artificial intelligence (AI)-based technology are impacting how businesses approach functions like retail. AI assistants are assuming tasks performed by human sales staff that are repetitive and time consuming. In addition, the adoption of AI has increased based on the widespread adoption of cloud computing, which has presented organizations with greater computing power and the potential to store and analyze much larger amounts of data.

## State and Local Highlights

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### Work Of The Connecticut SBDC Highlighted.

On its website, [WTIC-TV](#) Hartford, CT (4/30) reports the Connecticut Small Business Development Center (CTSBDC) is a resource many are not aware of. Open to entrepreneurs across the state, the Connecticut Small Business Development Center (CTSBDC) provides one-on-one confidential advisement to both brand new and growing businesses in all types of industries – all at no charge.” The article provides a link to the website of the Connecticut SBDC so that interested entrepreneurs may learn more about the center’s services.

### Last Week's Lead Stories

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- Mnuchin Optimistic Trade Standoffs Can Be Resolved.
- Samuelson Warns Of Debt= 2s Threat To Global Economic Recovery.
- Semuels: Online Marketplaces Make It Easier For Counterfeiters.
- Despite Farm Economy Slump, Some US Farmers See New Opportunities At Local Level.
- Graham: Mortgage Rates Are Not Quite At 4-Year Highs.

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**From:** NADA Headlines

**Sent:** Tuesday, May 1, 2018 11:23 AM

**To:** William Reineke

**Subject:** Wanted: A Shortage of Qualified Automotive Technicians Has Left Service Departments Scrambling to Find New Talent

[Click here](#) to view this message in a browser window.

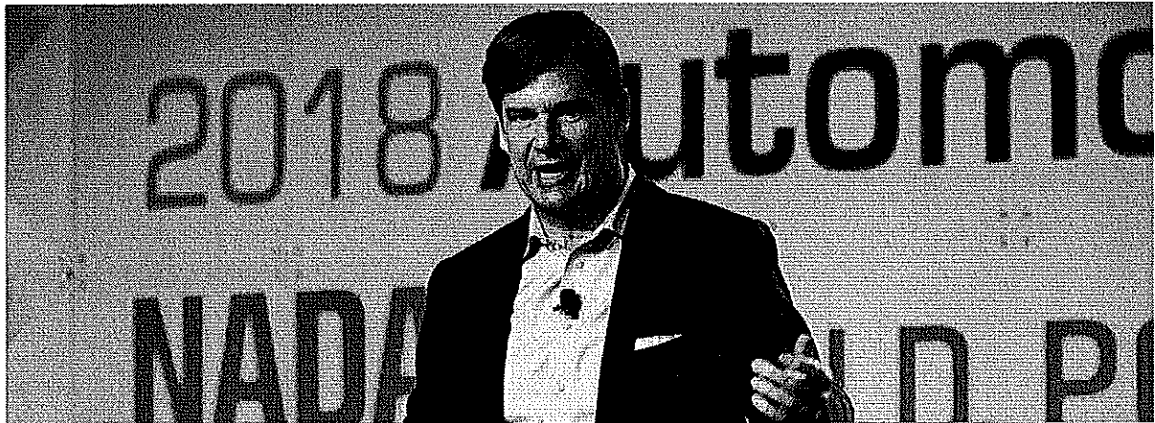
## **NADA** | HEADLINES

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### Video: Ford's Jim Farley Addresses NADA / J.D. Power Automotive Forum in NYC



Jim Farley, executive vice president and president of global markets at Ford Motor Company, was among the industry speakers at the 2018 Automotive Forum -- hosted by NADA, J.D. Power and the New York International Auto Show -- in late March. He offered his perspective on the future of the dealer franchise business and opportunities created by disruption in the auto industry. For the franchise system in the U.S. to remain successful, it "is going to have to evolve in a meaningful way. That is completely doable. That success hinges on adding value for existing customers ... and exploring new revenue opportunities," he said.

[Click here](#) to watch the video.

*Source: NADA*



## Top Stories

### Wanted: A Shortage of Qualified Automotive Technicians Has Left Service Departments Scrambling to Find New Talent

Even the most high-tech automobile is, at its core, a machine. And machines break sooner or later, sending most owners into a dealership or independent garage for service. But lately, and no pun intended, there's a wrench in the works: a shortage of qualified mechanics. This comes just as the proliferation of electronic controls for the engine, suspension, steering, brakes, and nearly everything else has made already complicated motor vehicles even more so. The United States Bureau of Labor Statistics says an average of 76,000 mechanics are needed each year between 2016 and 2026, both to replace those retiring or leaving the industry and to fill some 46,000 projected new openings. Employment in the field dropped by 10 percent during the Great Recession, bottoming out at 587,510 jobs in 2010.

Source: *Car and Driver*

### U.S. Wants 4-Year Phase-In for Higher NAFTA Auto Content Thresholds

The latest U.S. proposal for increasing NAFTA's regional automotive content would carry a four-year phase-in to meet a higher, 75 percent regional value threshold and new labor content rules requiring substantial work at wages of \$16 an hour or higher. A summary of the proposal, seen by Reuters and circulating among auto industry officials based on descriptions from Canadian and Mexican trade negotiators, would require the \$16 wage on work comprising 40 percent of the value of light-duty passenger vehicles and 45 percent for pickup trucks.

Source: *Reuters*

## Quotable

"It's important for people to know that fixing cars is not your father's mechanic job anymore—it's very technical and requires an ability to work with your hands and use your brain. We need to let our young people know that this is still a viable career option for them."

-- Trish Serratore, ASE senior vice president, commenting on the auto tech shortage, *Car and Driver*, April 2018

## NADA Seminars

Advanced Service Management  
May 21-25

Advanced Parts Management  
May 21-25

### GM Going Dark on Monthly Sales Won't Stop Reporting Shenanigans

A few years ago, BMW AG and Nissan Motor Co. were in heated races with their rivals, looking for buyers anywhere they could find. They found them all right -- in dealers' corner offices. The automakers padded their numbers by coaxing retailers into purchasing cars for their own demo and rental fleets. Dealers griped that the industry's immense competitive pressures were distracting the companies from the goal they should have been focused on: getting actual consumers to buy new vehicles. This episode helps explain why General Motors Co. is abandoning monthly sales and reporting them only quarterly instead.

*Source: Bloomberg*

### Automated Vehicles Will Probably Be Safer, But We Haven't Actually Proved It Yet

One of the core beliefs of almost everyone promoting automated vehicles is that they will be the panacea that cures the scourge of road fatalities. That will probably be true - eventually. But we don't actually have any real evidence of that just yet. As an engineer by training, I'd like to see some evidence of the efficacy of a technology before committing wholeheartedly to it and frankly that just doesn't exist yet.

*Source: Forbes.com*

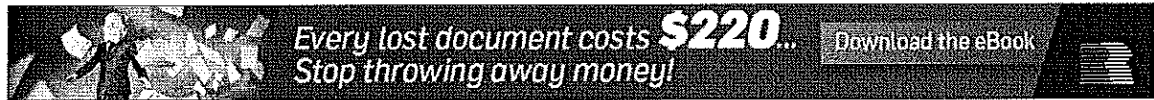
### The Pentagon Could Get Self-Driving Vehicles First

Forget Uber, Waymo and Tesla: the next big name in self-driving vehicles could be the Pentagon. "We're going to have self-driving vehicles in theater for the Army before we'll have self-driving cars on the streets," Michael Griffin, the undersecretary of defense for research and engineering, told lawmakers at a hearing on Capitol Hill this month. "But the core technologies will be the same."

*Source: Bloomberg*







## Next Up: House Vote

### The Final Drive Against the CFPB's Auto Financing Guidance

*By Wes Lutz*

NADA has long fought for our customers' right to save money during the auto financing process, and for dealers to retain the ability to discount credit. For years, we have worked hard to educate members of Congress on how our business operates, and how dealer-assisted financing benefits consumers, not harms them. This education and re-education has paid off.

On April 18 – thanks in large part to your efforts – the U.S. Senate passed S.J.Res.57, a joint resolution introduced by Sen. Jerry Moran (R-Kan.) to disapprove the Consumer Financial Protection Bureau's (CFPB) flawed 2013 indirect vehicle financing guidance. The U.S. House is scheduled to consider S.J.Res.57 the week of May 7, and President Trump has stated that he looks forward to signing the resolution into law.

My fellow dealers, we are on the 2-yard line. And if we can get the ball across the goal line, our efforts to finally rescind this deeply flawed and anti-consumer CFPB guidance will have at long last have paid off. But we're not in the end zone yet. Opposition interest groups have – falsely – taken the position that this resolution would set a precedent that could be used to repeal decades of federal rules and regulations. And they will stop at nothing to prevent this resolution from being enacted. They have even dusted off their old playbook of trying to paint all auto dealers as working against customers based on their background.

That is why your help is once again so urgently needed. We need every dealer to contact his or her Representative and remind them that in November 2015, 332 Members of Congress – including 88 Democrats – voted in favor of H.R. 1737 to repeal the CFPB's flawed auto financing guidance, and in doing so voted to preserve important auto loan discounts for their constituents. [Click here](#) for the full commentary.

*Wes Lutz is 2018 NADA chairman and president of Extreme Chrysler-Dodge-Jeep-Ram in Jackson, Mich.*

## **New Membership Benefit**

### **NADA Show Workshop Recordings Now Available as Membership Benefit**

NADA members can access the workshop recordings from NADA Show 2018 as an added membership benefit. Members can access the training catalog online to review favorite sessions from the show, download handouts and check out the sessions missed during the show. [Click here](#) to view the NADA Show workshop recordings. If you are interested in becoming a NADA member or if you have questions about your current membership, login information for [nada.org](http://nada.org), dues invoice or other member benefits, contact NADA Membership at 800.557.6232 or [membership@nada.org](mailto:membership@nada.org).

## **Shop NADA Expo 2018**

### **NADA Show Attendees Can Continue to Shop the Expo**

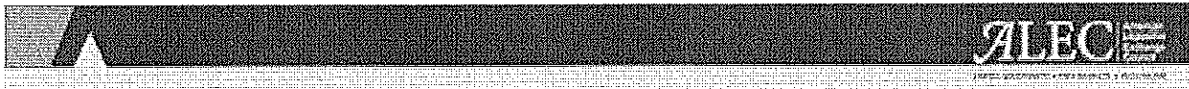
As an added benefit of attending NADA Show 2018, dealers and their managers can shop Expo products and services from hundreds of exhibitors online, view discounts and specials, ask questions and make purchases in the following categories: Advertising / Marketing; Aftermarket; Accounting; DMS and CRM Providers; Facility Design / Furnishings; F & I; Parts, Service and Body Shop; Remarketing; Social Media; Training and Education; Vehicle Inventory Software / Valuation; Vehicle Reconditioning; and Website Hosting. [Click here](#) for the list of exhibitors.



For more information, visit [nada.org](http://nada.org) or contact NADA at 8400 Westpark Drive, Tysons, Virginia 22102. Questions or comments concerning NADA content may be directed to 800.557.6232. If you do not wish to receive email messages promoting commercial products or services from NADA or its affiliated entities, [Click here to opt out](#).

**From:** American Legislative Exchange Council  
**Sent:** Thursday, May 3, 2018 12:28 PM  
**To:** William Reineke  
**Subject:** This Week At ALEC - 5/3/2018

To view this email as a web page, go [here](#).



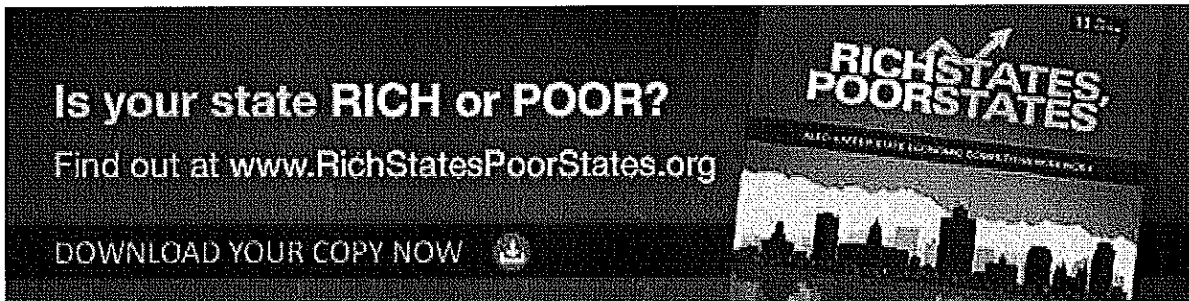
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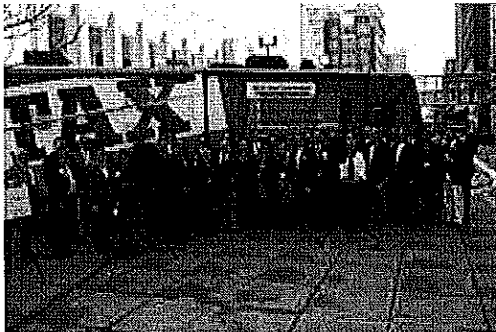


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**STFS 2018**

### **Thank You For Being a Part of Spring Task Force Summit**



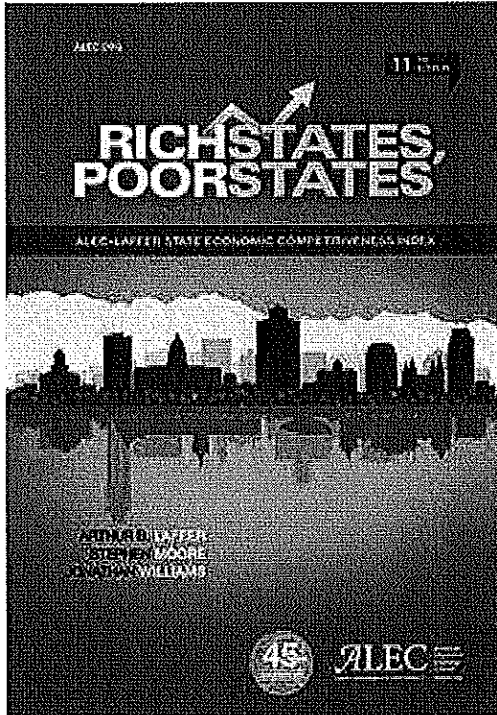
Thank you to everyone who attended the 2018 Spring Task Force Summit and contributed to a successful, informative and fun event. Legislators and private sector members met and discussed many important issues that face the states today and worked together to find new solutions.

In addition, ALEC was honored to host the kick off event of the **Job Creators Network #TaxCutsWork** Bus Tour at the summit and feature ALEC Chief Economist Jonathan Williams and National Chairman Rep. Jason Saine among their speakers.

## Rich States, Poor States

### **The 11th Edition of *Rich States, Poor States* Has Been Released**

American Legislative Exchange Council



ALEC is excited to present the **11th Edition of *Rich States Poor States***. Co-Authored by ALEC Chief Economist Jonathan Williams, White House Advisor Stephen Moore, and "Father of Supply-Side Economics" Dr. Arthur Laffer, *Rich States, Poor States* compares state economic data across 15 different factors to compile rankings for state economic outlook and economic performance.

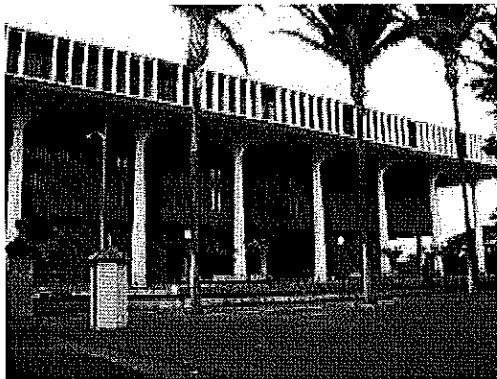
**[Click here to visit richstatespoorstates.org](http://richstatespoorstates.org)**, where you can see the newest data, find where your state ranks and compare it against other states and historical trends to see the impact of tax reform and strong and weak economic policies.

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## State of the State Analysis

### **Center For State Fiscal Reform Continues State of the State Analyses**

American Legislative Exchange Council



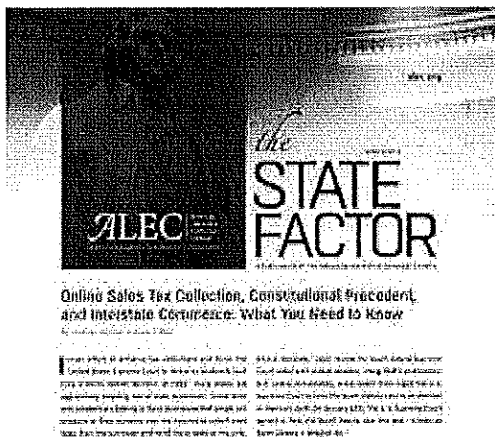
The Center For State Fiscal Reform continues its State of the State Analyses. These identify both strong and weak policies outlined in each governor's address and how they can have an effect on the state's economic outlook. New this week are **[Hawaii](#)**, **[Louisiana](#)**, **[North Dakota](#)**, **[Oklahoma](#)**, **[Illinois](#)**, and **[Minnesota](#)**. To see all articles to date, follow the link below.

[View Articles](#)

## Online Sales Tax

### Oral Arguments Heard in *South Dakota v. Wayfair*

American Legislative Exchange Council



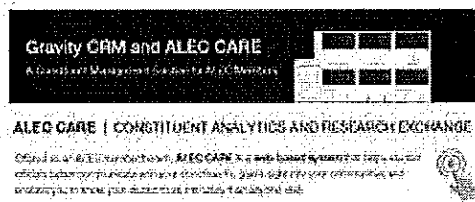
The United States Supreme Court recently heard oral arguments for the case of *South Dakota v. Wayfair*, which concerns the collection of online sales tax. ALEC has a variety of resources on the topic. ALEC has produced a **State Factor Publication** as well as an **Amicus Brief** submitted for the case.

[State Factor](#)

[Amicus Brief](#)

## ALEC CARE

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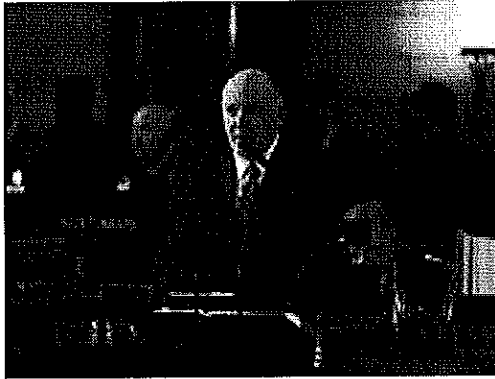


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## ALEC-FreedomWorks Legislator of the Week

### Serving Taxpayers in Nebraska

Senator Jim Smith | NE-14



This week, ALEC and FreedomWorks introduce **Nebraska Senator Jim Smith**. Senator Smith is focused on making Nebraska more affordable and competitive with surrounding states. As such, he is a strong proponent of comprehensive tax reform, saying "Our corporate and individual income tax rates are not competitive with those of surrounding states, making it difficult to grow our economy, increase our state revenues, and lower our reliance on property taxes to fund local government."

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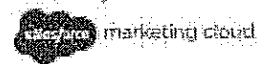


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**From:** Eric.Leach@ohiohouse.gov  
**Sent:** Monday, May 7, 2018 5:29 PM  
**To:** Bill.Reineke@ohiohouse.gov  
**CC:** William Reineke  
**Subject:** HB 478/378 Status/Next Steps

Bill,

Below is the status, summary, and what's next/implementation procedures for HB 478 & 378:

Let me know if you need any additional information for these.

**HB 478:**

- **Status:** Enrolled as of 4/11/2018
- **Summary:**
  - Replaces micro wireless facilities with "small cell facilities". Changes the municipal public way usage policy to (1) promote rapid deployment of small cell facilities by ensuring that municipal corp.s grant/deny consent to install, operate, modify or replace wireless facilities in a timely manner, (2) protect residential & historic locations, and (3) repeals existing policy seeking to expedite the installation/operation of facilities to deploy wireless service across Ohio. HB 478 establishes a separate consent procedures for small cell operators. Provides a timeline for municipal corp.s to grant/deny various operator requests and details a consent-tolling time period of 21-90 days depending on the number of operator requests within a 30 day period. Establishes a cap of 30 small cell facilities/wireless support structure operator consent requests per consolidated application. Limits these types of applications to the same type of small cell facilities/wireless support structures.
  - Also applies (mostly) the same limitations/prohibitions imposed on municipal corp.s under the current law for micro wireless facilities to operator/nonoperator placements of small cell facilities/wireless support structures. Expands municipal corp. authority with regards to small cell facility/wireless support structure placement in a variety of ways, including but not limited to permitting corp.s to require reasonable spacing for new wireless support structures, adopt design guidelines, propose alternate locations for wireless support structures, require timely construction of new structures, set restrictions regarding height and placement of structures, and impose requirements for financial surety to ensure removal of facilities when appropriate. Limits the fees imposed for processing operator applications, annual charges for operator attachment to a municipally owned support

structure, and prohibits corp.s from charging fees other than those described in the bill (other than work permit fees and financial sureties).

- Makes a variety of other changes in the municipal public way including permitting an operator to remove its small cell facilities at any time, absolving municipal corp.s of blame in the event of harm caused by operator negligence, sets approval term for operator attachment to a structure to at least 10 years, changes regarding the construction/replacement of wireless facilities and structures, changes to numerous definitions governing municipal public way usage law, etc.
- **What's next/How will this be implemented:**
  - Trying to make it easier for municipalities to install wireless facilities
  - Sets ground rules for municipalities to install new facilities, so there isn't any real implementation steps.
- **LSC Analysis:** <https://www.legislature.ohio.gov/download?key=9283&format=pdf>.

#### **HB 378:**

- **Status:** Introduced in the Senate as of 4/12/2018
- **Summary:**
  - This bill establishes the Ohio Broadband Development Grant Program (BDGP) to provide funds to specific entities in order to extend broadband service to previously unserved areas in Ohio. The BDGP will be administered by the Director of the Development Services Agency (DSA). The bill defines "broadband service" as telecommunication capability meeting the minimum speed benchmarks (25 Mbps down and 3 Mbps up), "broadband service provider" as the entity providing service, and "unserved area" as an area currently lacking service according to the latest state broadband map. Entities eligible to apply for the grant include private businesses, political subdivisions (townships, counties, school districts, etc.), nonprofits, and cooperatives. Political subdivisions must prove that, 6 weeks prior to submitting their application, they asked in writing for Internet service providers to provide plans to extend service to the project area. The bill requires the DSA Director to prioritize applications and award grants by first classifying applications based on the current internet speeds (divided into 3 speed categories) currently provided in that project area and further evaluating within each speed category those applications that meet certain criteria (ex. Offering new or substantially upgraded service to community institutions and economically distressed areas).
  - The bill stipulates that applications by political subdivisions must be denied if (1) the service provider currently provides or has begun construction to provide the minimum standard of service or (2) the service provider credibly commits to



a plan to provide the minimum required broadband service in the project area within 24 months of first contact with the subdivision. Grant amounts cannot exceed the lesser of 50% of the projects cost or \$5 million. Funds granted are to be used to construct broadband infrastructure, including installing middle-mile or last-mile infrastructure, obtaining construction permits and equipment, constructing facilities, and installing/testing the service. The bill also establishes a process by which a grand award may be challenged, and detail how that challenge is to be processed. It appropriates \$50 million/year for FY 2018 & 2019 and requires that \$1 million be used to contract with one or more independent organizations which meet the criteria.

- **What's next/How will this be implemented:**
  - Within the bill, the DSA Director is required to adopt rules under Chap. 119 of the ORC necessary to implement the BDGP, which rules must include procedures governing the application and grant-award processes.
  - DSA director comes up with application that providers would apply for.
- **LSC Analysis:** <https://www.legislature.ohio.gov/download?key=9193&format=pdf>.

Thanks,

**Eric Leach**  
**Senior Legislative Aide**  
**Office of Representative Bill Reineke**  
**Assistant Majority Whip**  
**88<sup>th</sup> District | Ohio House of Representatives**  
614-466-1374  
[eric.leach@ohiohouse.gov](mailto:eric.leach@ohiohouse.gov)  
77 South High Street, 14<sup>th</sup> Floor  
Columbus, OH 43215

**From:** NFIB Small Biz Weekly  
**Sent:** Tuesday, May 15, 2018 8:08 AM  
**To:** William Reineke  
**Subject:** May 15: Consumers Expect Two-Day Shipping Because Of Amazon

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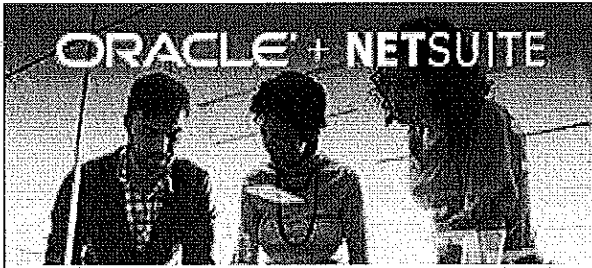
Good morning Bill Reineke

Tuesday, May 15, 2018

## Leading the News

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## Low Unemployment Tests Expansion-Minded Businesses To Find Workers.

The AP (5/12, Scott, Mason, Johannson) reported that while "a nearly nonexistent unemployment rate might seem like the ultimate goal for an economy," nevertheless "a vast majority of economists believe it's important for an economy to have a pool of unemployed workers." According to the AP, "rock-bottom unemployment" poses a challenge, in that it "restrains the ability of businesses to expand, which in turn puts the brakes on economic growth." Growing demand for skilled workers is causing some firms to partner with schools on worker training programs, and "demand for skilled workers has created something of a bidding war" in some sectors. In addition, some businesses "are trying to incentivize workers with

things besides higher pay, offering perks like education reimbursement, transportation reimbursement and in mountain resorts, housing assistance," and they are "also offering opportunities for professional development and creating a company culture that helps not only draw in new employees but retain the current staff are well."

FROM



## NFIB's Updated Brand Makes Us Even Stronger for You

Did you see NFIB's big news yesterday? We unveiled a new brand that marks our continued commitment to small business. Hear all about it in this short video message from NFIB President Juanita Duggan. [Watch now >>](#)

## NFIB Members Win Big in Primary Elections

Indiana businessman Mike Braun and Ohio State Sen. Troy Balderson, both NFIB members, have won their primaries ahead of November's elections. "We know NFIB members love to see one of their own step up to help make the voice of small business heard in Congress," said NFIB National Political Director Sharon Sussin. [Learn more >>](#)

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## Labor Department: US Import Prices Rose 0.3% In April, Less Than Expected.

Reuters (5/11, Mutikani) reported that the Labor Department announced on Friday that "US import prices rose less than expected in April as a rebound in the cost of petroleum products was tempered by a drop in food prices, the latest indication that inflation pressures were increasing moderately." The department said "import prices gained 0.3 percent last month after falling 0.2 percent in March." According the Reuters, "Signs of a moderate build-up of price pressures suggest the Federal Reserve will continue to gradually raise interest rates even as inflation is flirting with the US central bank's 2 percent target."

## Trump Urges Patience On Trade Talks With

### China, Says "It Will All Work Out."

The Washington Examiner (5/13, Caralle) reported that in a Sunday tweet, President Donald Trump urged patience with China trade talks. Trump wrote, "China and the United States are working well together on trade, but past negotiations have been so one sided in favor of China, for so many years, that it is hard for them to make a deal that benefits both countries. But be cool, it will all work out!"

**ZTE Seen As "Bargaining Chip" In Broader US-China Trade Talks.** The CBS Weekend News (5/13, story 2, 2:00, Quijano) reported that President Trump announced Sunday that "he is working to get ZTE = 2back into business,' because too many jobs have been lost in China." Trump tweeted, "President Xi of China, and I, are working together to give massive Chinese phone company, ZTE, a way to get back into business, fast. Too many jobs in China lost. Commerce Department has been instructed to get it done!" The move that is being cast in some media reports as an attempt by Trump to gain a bargaining chip in trade talks with China. A number of reports, however, cast the move as a surprising policy reversal on the President's part.

In a front-page story that indicates the "penalties...ZTE" have "become a bargaining chip as White House, Chinese officials discuss potential trade deal," the Washington Post (5/13, A1, Romm, Paletta, Mufson) cited "two people briefed on the discussions" between the US and China on relaxing penalties on the company "in exchange for unspecified demands from President Trump," who said the President "didn't reveal publicly...how much the company has become a bargaining chip as the White House tries to extract trade-related concessions from China." Under the headline, "Trump's grand bargain on China," Jonathan Swan wrote on Axios (5/13, Swan) that Trump's tweet "inflamed" the fears of Administration hardliners that "Treasury Secretary Steven Mnuchin is leading him down an accommodationist path that – in their minds – would betray the President's economic agenda and capitulate to Beijing."

Bloomberg News (5/13, Brody, Barr, Leonard) called Trump's comments "a major reversal for a president who has many times accused China of stealing US jobs," and the Washington Post (5/13, A1, Romm, Paletta, Mufson) said Trump tweet "marked a sharp shift in tone for a president who has long

accused China of stealing US jobs." The Wall Street Journal (5/13, Strumpf, McKinnon, Subscription Publication) described the announcement as a surprise.

## **Lightizer: US "Ready To Continue Working" On NAFTA Renegotiations.**

Reuters (5/11, Beech) reported USTR Lightizer in a statement on Friday said the Administration "is ready to continue working with Mexico and Canada to achieve needed breakthroughs on these objectives."

Lightizer added, "Our teams will continue to be fully engaged."

Meanwhile, Bloomberg News (5/11, Leonard) reported Canada's Foreign Affairs Minister Chrystia

Freeland and Mexico's Economy Minister Ildefonso Guajardo on Friday "signaled they were in no rush to strike a deal on the trade pact by mid-May, saying instead that talks are progressing well with a series of challenges remaining after a week of high-level discussions in Washington." According to Bloomberg, Freeland and Guajardo "said staff-level negotiations will continue Monday, as ministers stay in touch by phone and brief their countries' industry and government officials on progress."

**Kudlow Seeking White House Consensus On NAFTA, China.** Politico (5/13, White, Cook) reported

that National Economic Council head Larry Kudlow is "trying to avoid the collapse of the North American Free Trade Agreement and a bitter trade war with China...by seeking consensus with colleagues who are inclined to impose stricter trade barriers, staying close to his boss and wooing members of Congress." Politico cited aides who "Cgrumble that the rigorous policy process put in place by Cohn...is gone." Kudlow "acknowledges that maintaining proximity to Trump is central to how he does the job and that he is spending most of his time on trade, even though the NEC is also responsible for financial regulation, technology, energy, taxes and infrastructure, among other policy areas."

**US Companies Struggling To Win Tariff Exemptions.** The New York Times (5/13, Swanson,

Subscription Publication) reported that for "several weeks this spring," Texas steel manufacturer Borusan Mannesmann Pipe U.S. halted production "to concentrate full time on another task: trying to win the company an exemption from President Trump's metals tariffs." While the tariffs were "supposed to help protect American companies from foreign competition," they have also created "a chaotic, time-consuming process and provoked deep uncertainty among executives, who are delaying investment, expansion and hiring as a result."

## **Advertiser Supplied Content**

## **Raises vs. Benefits: How To Choose.**

Four out of five workers would choose health benefits over a pay increase.<sup>1</sup> Yet when monthly premiums give small business owners sticker shock, they often opt for raises instead of benefits. This approach overlooks the bigger financial picture. Consider, for example, that raises mean higher payroll taxes, while benefit contributions are tax deductible. Before you move to pump up pay, tap 3 more reasons to rethink your position.

# Humana

## Small Business Marketing

### Sen. Gillibrand Introduces Bill To Bolster Funding For Employee-Owned Small

#### Businesses.

Plansponsor (5/11) reported that Sen. Kirsten Gillibrand recently introduced a bill, "the Main Street Employee Ownership Act of 2018." The preamble says the bill is designed to "expand opportunities to available employee-owned business concerns through Small Business Administration loan programs, and for other purposes." The bill "would amend Section 7(a) of the Small Business Act, expanding loans to small business employers for the purpose of transferring ownership of the company to employees," and would "provide \$500 million in support of employee stock ownership plan (ESOP) programs and would operate through the Small Business Administration."

**Sen. Cortez Masto Commends SBA's 2018 Nevada Small Business Person Of The Year.**  
Sen. Catherine Cortez Masto wrote in commentary for the Las Vegas Review-Journal (5/12) that "Nevada's small businesses are the backbone of our state's economy. National Small Business Week, which ran from April 29 through May 5, gave us a chance to celebrate the job creators and community leaders that employ 42 percent of Nevadans and account for 91 percent of all employers in the state," and small business owners "such as Nevada's 2018 Small Business Person of the Year, Mehdi Zarthloui, are inspiring examples of how the federal government can help support hardworking Nevadans with a vision, a strong work ethic and a dream to reach their full potential."

#### Honolulu Entrepreneur Encourages Others To Support Small Businesses.

KITV-TV Honolulu (5/13, Ako) said that "Americans all over the country recently marked National Small Business Week. According to the US Small Business Administration, this state has nearly 129,000 small businesses, which hire half of all workers in Hawaii! But it's not always easy to be your own boss. = 2 Honolulu entrepreneur Aran Higa invented "the Dream Sling," a travel pillow. Higa said, "Becoming a small business has been very difficult. Like, acquiring intellectual property, I have three patents for this." Those patents "took two and a half years and \$30,000 to get," and the process gave Higa a new appreciation for entrepreneurship. He said, "Small businesses offer the niche services people want. All small business owners will probably be in debt for the first two to three years. Please give them a chance!"

#### House Passes Bill To Make It Easier To Create SBICs.

The Ripon Advance (5/10) reported the House of Representatives recently passed the Spurring Business in Communities Act, which is designed "to encourage the formation of more Small Business Investment Companies." The bill's sponsor, Rep. Cathy McMorris Rodgers, said that SBICs are pivotal in providing capital to small businesses and startups. But, currently there are no SBICs in McMorris Rodgers' home state of Washington. "My bill will help change that by making it easier for them to form here in our state, invest in people in our community, grow our local economy, and create jobs," she said.

#### Facebook, Google May Have Slower Ad Growth, While Amazon, Snapchat Ramp Up.

Digiday (5/11, Moses) reported on signals that suggest Facebook and Google may face slowing growth from their digital ads, with Amazon and Snapchat getting "most of the credit for the duopoly's share erosion." EMarketer said in March that it expected Facebook and Google to lose shares as Amazon and

Snap grew faster than forecast, while the Internet Advertising Bureau (IAB) said in a May report that search ads' share of the market "declined to 46.2 percent in 2017 from 47.7 percent in 2016, and social media, with one-fourth of the market, is maturing." Amazon's growth is occurring on a smaller user base, but its "big selling point is that it knows what people actually buy, not just (in Google's case) what they're searching for."

## Wages and Benefits

### Washington Post: "Near-Universal" Healthcare Plan "Wouldn't Break The Bank."

The Washington Post (5/13) editorialized that economists at the Urban Institute on Sunday released a proposal that "would get the nation to near-universal health-care coverage and relieve many of the financial burdens some people face under the current system — and cost the federal treasury far less than more radical plans." While it would leave in place Medicare and the employer-based healthcare system, it would create "a new health-care marketplace for most everyone else — those on Medicaid and the Children's Health Insurance Program...and those buying insurance on their own in the individual market." According to the Urban Institute, the plan would cover "about 16 million additional people" and cost the government "about \$98 billion in the first year — a lot, to be sure, but far less than a switch to single-payer."

### Democrats To Campaign On Government Healthcare Expansion In Midterms.

The Wall Street Journal (5/11, Armour, Epstein, Subscription Publication) reported Democrats are embracing expanding the government's role in healthcare as a central issue in the mid-term elections. The Journal highlighted how the issue is playing in Minnesota, a state narrowly won by Hillary Clinton in 2016, which has two Senate races and five House races in the upcoming election. While Democrat candidates are successfully campaigning on expanding Obamacare in the primaries, some party operatives worry the position may not appeal to centrist voters in the general election.

## Retail Trade News

### Consumers Expect Two Day Shipping Because Of Amazon.

Executive editor Greg Sletier wrote in Homeworld Business (5/11) about the "Amazon Effect" on shipping products. He said, "While admittedly Amazon has set a high bar in terms of how quickly they get product into the hands of their customers, it is imperative for other retailers to find ways to do the same. Otherwise, more of their sales will continue moving over to Amazon."

### Retailers Look To Amazon Partnerships To Boost Traffic, Sales.

The Chicago Tribune (5/13, Bomkamp) reported department stores and traditional retailers are partnering with Amazon in an effort to boost foot traffic. Sears, Kohl's Best Buy, and Chico's are all doing business with Amazon, despite the fact that the ecommerce company has denied the traffic and sales in brick-and-mortar stores. Recent studies showed that the retailers benefit from their partnership with Amazon, with customer traffic and time-spent in store increasing after the tie-up. However, Neil Stern, senior partner at

McMillanDoolittle, said, "You'll see traffic increase in stores, but you have to wonder – long term, is that the right thing to do? ... You're basically giving Amazon real estate to perfect its business model." He went on to say that the Amazon partnerships could help traditional retailers learn new and better business models.

## State and Local Highlights

### 9th Circ. Asks For Help Navigating Calif. Airline Wage Rows

Law360 (5/9, Lidgett) reports the Ninth Circuit Court of Appeals on Wednesday "asked the California Supreme Court to decide how the state's minimum wage law and labor codes apply to certain situations in a trio of wage suits pilots and flight attendants had filed against United Airlines and Delta."

### Seattle Mayor Proposes Smaller Head Tax.

The Seattle Times (5/10, Beekman) reports Seattle Mayor revealed a new tax proposal on Thursday. Durkan's "smaller" tax proposal "could throw City Hall into deadlock, with the mayor and her council backers set against five council members who have been pushing a larger version to help address Seattle's homelessness crisis." According to the Times, rather "than impose a so-called head tax of about \$500 per employee...Durkan's proposal would charge \$250 per head, the mayor's office said." The City Council's current proposal would replace the \$500 tax in 2021 with a 0.7 percent payroll tax, but "Durkan's head tax would remain unchanged for five years and then would need to be renewed." The Times reports "Council President Bruce Harrell and Councilmembers Sally Bagshaw, Rob Johnson and Debora Juarez support the mayor's plan, her office said."

### Seattle Investigates Whether Amazon Flex Independent Contractors Should Count As Employees.

The Seattle Stranger (5/9, Groover) reported that "Seattle officials are reviewing whether Amazon Flex, the app-based program that contracts with workers to get packages to customers' doors, should be subject to the city's labor laws" requiring a minimum wage of \$15 an hour, as well as various other wage theft protections, and sick time. The Stranger reported that "in Seattle, workers in the new app-based economy have fought for more rights in courtrooms and council chambers," and the city has "granted independent contractors new labor rights when the city council voted to allow Uber drivers to unionize, but drivers have yet to form a union."

The Seattle Post-Intelligencer (5/9, DeMay) reported that "just last year, some other Flex drivers sued over their job status, arguing that the control the company holds over them should make them employees."

- Small Business Optimism Index Sustains Record Highs in April.
- Labor Department: Unemployment Rate Falls To 3.9 Percent.
- Communities Across The Country Continue Celebrating National Small Business Week.
- NYTimes Analysis: Despite Trump's Claim, Parts Of ACA Remain In Place.
- USDA Proposes Rule To Label GMO Foods.



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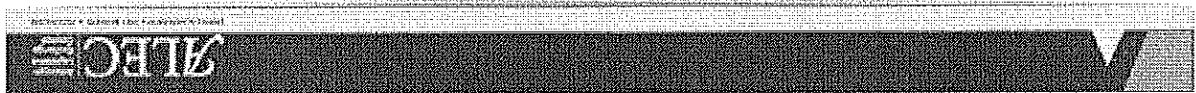
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**Sent:** Tuesday, May 22, 2018 12:13 PM  
**To:** William Reineke  
**Subject:** Your ALEC Tuesday Update - 5/22/18

To view this email as a web page, go [here](#).



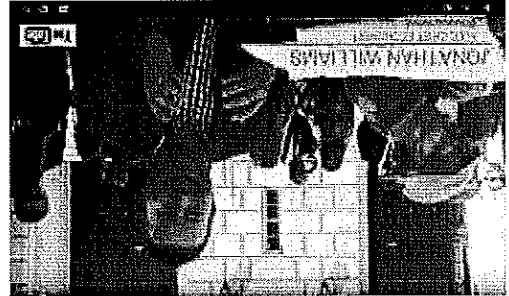
**ALEC Tuesday Update - May 22, 2018**

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ALEC in the News

## Tax Reform's Second Windfall is Occurring at the State Level

Jonathan Williams | Center for State Fiscal Reform | *The Hill*



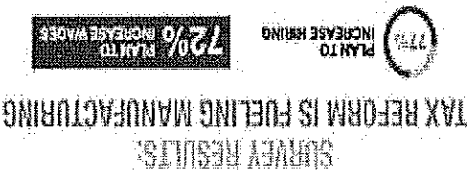
The untold story of federal tax reform's success is the opportunity the new law has provided policymakers across America's 50 "laboratories of democracy," where unexpected tax receipts that are directly linked to changes in the federal tax code have been a game changer in many state capitols this year. Read the op-ed that has everyone from Ways and Means to the West Wing talking about Tax Reform.

[Read Article](#)

## Tax Cuts Work For Manufacturing

### Survey: Tax Reform Has Been "Rocket Fuel" For Manufacturers

National Association of Manufacturers



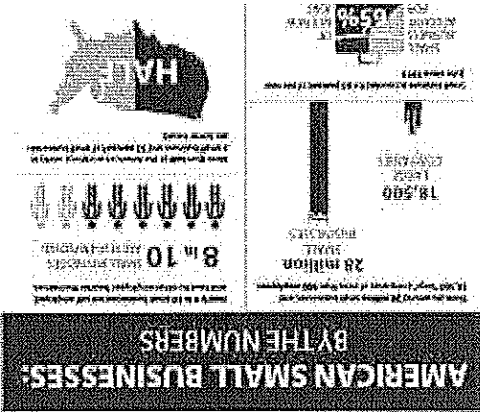
As part of the National Association of Manufacturers' new "Keeping Our Promise" Campaign, a survey was released that illustrated the economic growth in the manufacturing sector driven by federal tax reform. 72 percent of manufacturers are increasing employee wages or benefits, 77 percent are hiring more workers and 86 percent are investing in new equipment and facilities. Tax Cuts are truly working for these millions of Americans.

[Learn More](#)

## Tax Cuts Work for Small Businesses

### Tax Reform Contributes to Lowest Unemployment Since 2000, Highest Optimism for Small Businesses

Job Creators Network



According to a new report from the Bureau of Labor Statistics, the unemployment rate dropped to 3.9 percent in April—the lowest level since the year 2000. Additionally, the unemployment rate among African Americans and Latinos fell to their lowest levels in recorded history. The positive economic climate has also coincided with the highest small business owner optimism level since 2015. More specifically, according to the recent poll from Bank of America, 60 percent of small businesses expect revenues to increase, 22 percent plan to hire more people, 69 percent plan to expand, and 60 percent plan to grow over the course of the next year.

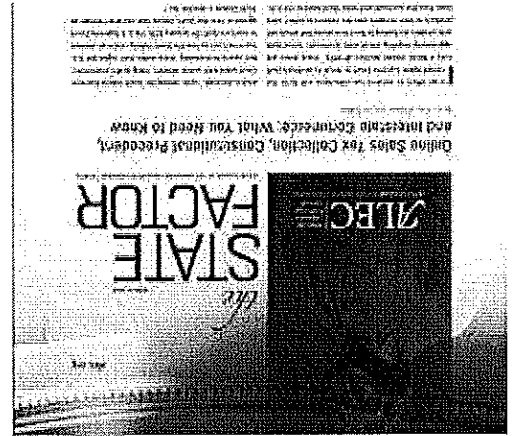
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## Online Sales Tax What You Need To Know About *South Dakota v. Wayfair* and Online Sales Tax

A Supreme Court decision is expected soon for the case of *South Dakota v. Wayfair*, which concerns the collection of online sales tax. ALEC has followed the issue closely and has produced helpful materials for anyone trying to further understand the topic and the potential effects of the court's decision. ALEC has produced both a **State Factor Report** and an **Amicus Brief** dealing with Online Sales Tax and the *Wayfair* case.

State Factor

Amicus Brief



Expert Opinion

## Abandoning NAFTA Would be Catastrophic for State Economies

Karla Jones | International Relations and Federalism | *The Hill*



One of NAFTA's best kept secrets is that small- and medium-sized enterprises (SMEs) are primary beneficiaries. Seventy-five percent of companies exporting to Canada and 73 percent exporting to Mexico have fewer than 50 employees. States rely on SMEs to create jobs.

## ALEC 45th Annual Meeting

**45th Annual Meeting Registration Now Open**  
American Legislative Exchange Council



Registration is now open for the **45th ALEC Annual Meeting**. The meeting will take place **August 8-10 in New Orleans, LA**. To register, or to learn more about the event, follow the link below to the meeting page. ALEC looks forward to seeing you in New Orleans.

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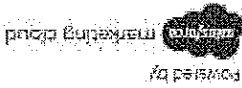
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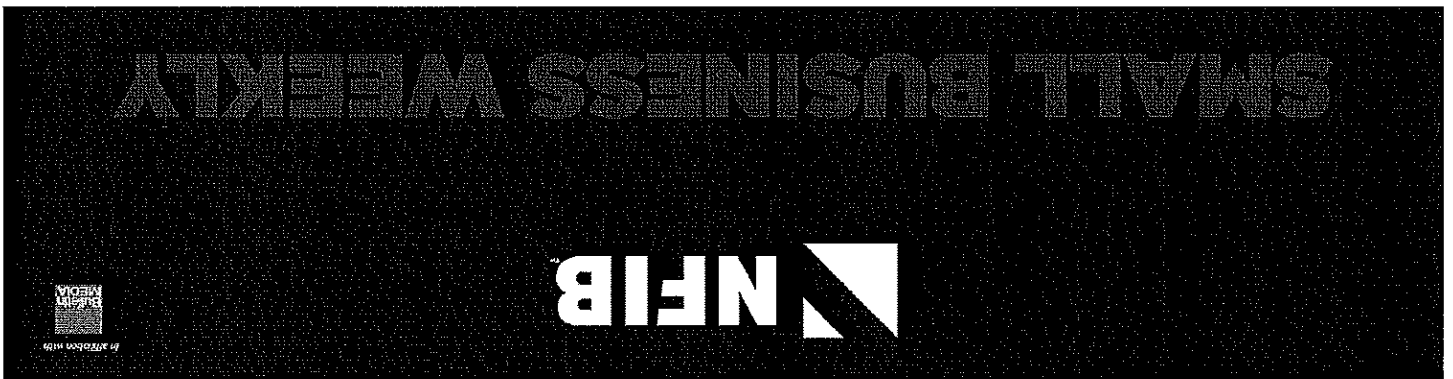
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## Leading the News

Good morning Bill Reineke

Tuesday, June 5, 2018


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**Subject:** Jun. 5: Amazon Continues To Struggle With Counterfeit Goods

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**US Economy Added 223,000 Jobs in May.** Under the headline, "US Unemployment Falls Nearly To 1969 Levels; Hiring Is Solid," the AP (6/1, Rugaber) said the Labor Department's May jobs report "shows that the longest on record - remains on track and may even be gaining steam." 2 The Washington Post (6/1, Long) stated that US employers "added 223,000 job in May" as the unemployment rate fell to its lowest level since 2000, which exceeded "the 200,000 that had been expected." The New York Times (6/1, Schwartz, Subscription Publication) reported "it was the 92nd consecutive month of job creation," and "most economists expect the momentum to continue." The Times also noted that "average hourly earnings rose slightly, lifting the year-on-

year gain to 2.7 percent."

Bloomberg News (6/1, Chandra) reported that "the jobless rate fell further below Fed estimates of

levels sustainable in the long run, a potential source of upward pressure on wages and inflation."

Bloomberg added "the fiscal boost from the Republican-backed tax cuts may also boost inflation at a time

when the economy is near full employment."

In a front-page analysis of the job's report, the New York Times (6/1, A1, Casselman, Subscription

Publication) acknowledged that although "politicians, investors and, yes, journalists love to obsess over the month-to-month swings in the job numbers," the "true story of the recovery is one of remarkable

consistency." However, the Times concedes that "while the labor market today is healthy, there are signs it still isn't booming the way it was in 1999 and 2000."

## NFIB Jobs Report: Small Business Optimism Showing No Signs of Abating

Record high levels of small business owners are reporting increased employee compensation, and hiring numbers continue to grow, according to NFIB's monthly Jobs Report. Concerns about taxes and regulations are taking a backseat to worries over filling open positions and finding qualified candidates. Read more >>

## Essential Types of Insurance for Every Small Business

You're likely already familiar with the different types of insurance available for small businesses, but the question of what kind of coverage is best for your specific business type warrants a more in-depth consideration. Learn more >>

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